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MEETING

STATE OF CALIFORNIA

INTEGRATED WASTE MANAGEMENT BOARD

MARKET DEVELOPMENT AND SUSTAINABILITY COMMITTEE

JOE SERNA JR., CalEPA HEADQUARTERS BUILDING

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SACRAMENTO, California

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Mr. John Laird, Acting Chairperson

Ms. Margo Reid Brown

Ms. Carole Migden

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Ms. Rosalie Mul

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Mr. Jon Myers, Assistant Director

Ms. Stacey Patenaude

Mr. Darryl Petker

Mr. Ted Rauh, Director, Waste Compliance & Mitigation  
Program

Mr. Govindan Viswanathan

APPEARANCES CONTINUED

ALSO PRESENT

Dr. Ding Cheng, California State University, Chico

Mr. Bobbie Fanning, Walmart

Dr. Trish Foschi, San Francisco State University

Mr. Tony Limas, Granite Construction Incorporated

Dr. Malcolm Lewis, Constructive Technologies Group

Mr. Cody Menefee, Student, California State University  
Chico

Ms. Becky Quinlan

Mr. Will Semmes, California Department of General Services

Mr. Julian Storelli, Student, California State University,  
Chico

Ms. Kim Winston, Starbucks Coffee Company

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1 PROCEEDINGS

2 ACTING CHAIRPERSON LAIRD: Call The Market  
3 Development and Sustainability Committee to order.

4 And ask for a roll call please.

5 EXECUTIVE ASSISTANT GIN: Laird?

6 ACTING CHAIRPERSON LAIRD: Here.

7 EXECUTIVE ASSISTANT GIN: Migden?

8 COMMITTEE MEMBER MIGDEN: Here.

9 EXECUTIVE ASSISTANT GIN: Chair Brown?

10 COMMITTEE MEMBER BROWN: I'm on the phone.

11 ACTING CHAIRPERSON LAIRD: Thank you.

12 And Margo Reid Brown is on the phone for this  
13 first item.

14 And the agenda's on the back table, if anybody  
15 needs them. If anybody would like to speak to an item,  
16 there's speaker slips that you can take, and so that I can  
17 be aware of, with Kristina right over here.

18 And I would respectfully request that you turn  
19 off your cell phone and pagers.

20 Are there any ex partes that members haven't  
21 otherwise recorded?

22 Seeing none.

23 And I would like to welcome members Mulé and  
24 Kuehl. Thank you for being here today.

25 And I thought just before we go into the first

1 panel discussion, I'd just do a brief check on the  
2 schedule, because we're beginning now.

3           We have two panel presentations at the outset of  
4 the agenda. And we do have a presentation and photos at  
5 the end of the second one. And this is one of those  
6 wonderful committee rooms where the dais doesn't interact  
7 with the general public. And so I thought at the end of  
8 the second one, that would be the perfect time to break  
9 briefly for lunch and allow us to do those photos and  
10 then, you know, we'll shoot for roughly a half an hour for  
11 lunch.

12           We have at least one of the members that is  
13 trying to leave by 3 o'clock. And so we're going to do  
14 our best to move this.

15           And the agenda is really grouped in the two  
16 presentations, two loan items, two communications and  
17 outreach items, and then a list of tire items. And so I  
18 think those are -- that's the way the agenda breaks down  
19 in what we're trying to do today.

20           So with no further ado, we'll move on to agenda  
21 Item B, Board Item 10, of the Panel Discussion.

22           And, Howard.

23           SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Thank  
24 you, Mr. Chair. Good morning, Board members. I'm Howard  
25 Levenson with the Sustainability Program at the Board.

1           And this item is our third panel on the potential  
2 for strengthening California recyclables and commodities  
3 markets. And we're very excited to have a distinguished  
4 panel of speakers to interact with you and our  
5 stakeholders in the audience.

6           This is the third panel that we've had on this  
7 issue. I think as you're well aware, we started this back  
8 in December, partly in response to the worldwide drop in  
9 commodity prices for recyclable materials and the general  
10 economic downturn that we're still struggling through.  
11 And that exposed in one way the vulnerability of our own  
12 domestic diversion programs. It's a dependence on the  
13 export markets and the vagaries of the global economy.

14           So we are looking for insights from a variety of  
15 industry experts and other folks as to what the State,  
16 what the Board can do to help strengthen markets in  
17 general for recyclable commodities and to build our own  
18 domestic infrastructure for handling those kinds of  
19 materials, whether it be in California or certainly in the  
20 United States.

21           Our first panel consisted of collectors and  
22 processors and brokers. The second was the folks who  
23 handle the materials and actually convert them.

24           And now we have this third panel that represents  
25 market sector where there's a significance potential for



1 increased demand in the use of recycled materials and a  
2 demand for recycled content products.

3 I want to briefly introduce these folks. And  
4 then I think we just launch straight into their  
5 interactions with you.

6 To my right we have Bobbie Fanning, who's the  
7 Director of Solid Waste and Recycling for Environmental  
8 Services for WalMart; Malcolm Lewis, President for  
9 Constructive Technologies Group; the far right, Kim  
10 Winston, Government Affairs Manager for Starbucks Coffee;  
11 and three down from me, Tony Limas, Engineering Services  
12 Technical Support Specialist for Granite Construction.

13 We also will be joined shortly by Will Semmes,  
14 the Chief Deputy Director for the Department of General  
15 Services. And Will is on his way.

16 So I think with that brief introduction, you want  
17 to hear from these folks, not from me. Let me turn over  
18 to Bobbie for the first presentation, and then we'll go  
19 from there. And we look forward to a great discussion.

20 MR. FANNING: Thank you. And welcome for the  
21 opportunity to be here today.

22 I don't know that WalMart really needs an  
23 introduction. But let me give you a couple of -- is that  
24 better? -- let me give you a couple of facts that just  
25 kind of talks about the scale and scope of what we've --

1 the project that we've taken on, and that project being  
2 environmental sustainability.

3           As you know, we are the largest employer in the  
4 nation. We have over two million associates. We are the  
5 largest -- one of the largest single users of electricity.  
6 We have the largest private truck fleet. We give over 300  
7 million a year to private mainly on the local community  
8 level. So that kind of gives you a feel for we're at. We  
9 hire -- and this number is mind boggling sometimes -- we  
10 hire 2,000 people a day on average. That kind of gives  
11 you a sense for the sale and scope of the things that's  
12 moving in WalMart.

13           Well, as the nation's largest employer, we were  
14 some years ago taking hits from a lot of different things.  
15 We were having a defensive posture in things like health  
16 care product sourcing, all the way down to environmental  
17 sustainability.

18           Well, then CEO Lee Scott took somewhat of an  
19 epiphany, if you will, and said, "Well, why are we doing  
20 this from a defensive posture when we really can turn this  
21 into something that makes us one of the most progressive,  
22 most competitive companies in the world?" So we adopted  
23 at that point very aggressive sustainability and  
24 environmental programs as well as many health care issues.

25           Well, to do that, one of the things that was made

1 very clear to us is -- and we've all started recycling  
2 some years ago, and we found that it really wasn't  
3 sustainable for many of us. So it was made very clear  
4 upfront that if we're going to do this, and we are going  
5 to do this, that things have to make good business sense.  
6 It's got to be from a very good business perspective.

7           We can't continue -- and being green is not  
8 sustainable if we continue to lose money. So how can we  
9 do this?

10           So we really came to an epiphany, if you will, as  
11 a company in, how can we do this?

12           So what we decided was there were really three  
13 main goals that we needed to accomplish as a company:

14           Number 1 is we wanted to be supplied 100 percent  
15 by renewable energy; number 2 is we wanted to create zero  
16 waste; and number 3 was we wanted to sell products that  
17 can serve natural resources and protected the environment.

18           So we have focused everything that we do as a  
19 company, all two million associates, in trying to do this.

20           As kind of a side line - and we'll talk about  
21 this later - probably the best thing that we ever did was  
22 put sustainability on everybody's job evaluations at the  
23 end of the year - what have you done for sustainability  
24 this year? We had some highly motivated people.

25           Well, what we did was say, "So how are we going

1 to do this? How are we going to take our business" -- and  
2 we're a very large business. Because when you tend to  
3 think of WalMart, you tend to think of stores and clubs.  
4 Well, some of the things that you don't know about WalMart  
5 is is that we have import warehouses, we have fitness  
6 centers, tennis centers, office buildings. We have return  
7 centers, distribution centers. We have material recovery  
8 facilities. We have recycle facilities. And the list  
9 goes on and on and on. It's not just about stores and  
10 clothe. But it's all those facilities that generally  
11 support our stores and clubs.

12           The other thing that became important to us right  
13 away was, is how far are we willing to go outside of our  
14 core business to do this? I mean our business is just to  
15 sell products at the front door of our stores and clubs.  
16 It was made clear to us right away that we will go as far  
17 outside of our core business as long as it makes good  
18 business sense to make sure that this type of program  
19 works.

20           So what we did is we took our entire business  
21 portfolio, if you will, and divided it into 14 distinct  
22 areas. Now, let me just give you an example. We have 14  
23 areas of which we call sustainable value networks. Some  
24 of those we have a group that does nothing but global  
25 logistics. And we have a group that does alternative

1 fuels, packaging, food, agricultural, seafood, textiles,  
2 electronics, global greenhouse, and the list goes on.  
3 Each one of those groups is multi-disciplined and made up  
4 of everything from attorneys to subject matter experts.  
5 And their job is to take that part of the business that  
6 they're responsible for and make it as absolute  
7 sustainable as they possibly could. So that has worked  
8 very well for us.

9           So we've taken those three goals. And each one  
10 of these 14 groups now do that.

11           Now, what we discovered right away was that each  
12 group can't work in a silo by itself. So we're now down  
13 to 12 different groups, and because we've combined some of  
14 them. And you can imagine on the waste side, on the  
15 diversion side, if packaging doesn't do a good job  
16 changing packaging, then obviously we're not going to do a  
17 good job of recycling. So we've had to -- there's a lot  
18 of synergies and we've had to combine a lot of groups. So  
19 we feel like we're doing really well there.

20           One of the other things that we've got is WalMart  
21 has had some experience recycling in the past. And we  
22 found that that really wasn't working for us. We really  
23 needed to make it sustainable. So how are we going to do  
24 that?

25           So the question comes up, is WalMart recycling?

1 And the answer is "no" but the answer is "yes". Now, let  
2 me explain. We are recycling, but it's a tool for us.  
3 We're really into material management. If we truly want  
4 to do this, if we truly wanted to do it from what a good  
5 business sense perspective is, and we look at the last  
6 cycle analysis of everything, you know, how can we take  
7 what we are throwing away today, if you will, and put it  
8 on the shelf tomorrow as a product? So we're not really  
9 looking at what we do as recycling. We're looking at what  
10 we do as material management. And we've got some great  
11 wins. We can take today's PET containers and put it into  
12 something else that we're selling on the shelf tomorrow.  
13 And this applies to every part of our waste stream.

14 And if you'll look at WalMart's waste stream, it  
15 can be very difficult. We're not a small company with  
16 just a few items that we sell. We have a very broad  
17 category, everything from motor oils and antifreezes to  
18 milk in the shelves, if you can imagine. So trying to  
19 look at all those greater than 61,000 products and coming  
20 up with some best management practice for each of those  
21 has been difficult. And, frankly, we've got a long ways  
22 to go. But we feel like we've got some great wins.

23 Well, we decided that we really needed to change  
24 our business model. So if we were going to change our  
25 business model, why couldn't all the vendors that we use

1 change their business model also? So we now require --  
2 and I don't know if you've heard of WalMart's Score Card.  
3 We actually rate our vendors on a score card by a number  
4 of issues. And when we decide who we do business with,  
5 sometimes that report card becomes a critical decision  
6 maker in helping us decide that.

7 Now, while WalMart has adopted a very aggressive  
8 sustainability plan, we also require all of those 60 some  
9 thousand vendors, if you will, to also have a plan and  
10 follow that plan.

11 The question comes up, "Are you guys leveraging  
12 these guys?" No, we're not leveraging these guys. But we  
13 feel like, if we're as committed to this process, then  
14 those companies that we deal with should also be as  
15 committed to the process that we are.

16 Well, we have also found that long-standing  
17 solutions in the way that we thought we did business has  
18 got to change. Everything from, you know, simple things  
19 like pouring milk down the drain, which used to be  
20 something that everybody did, to how do you now address  
21 those things from a more sustainable fashion?

22 How do you take ammunition that you sell and  
23 dispose of it sustainably? So we had all the special  
24 waste categories. How do you minimize haz-waste  
25 categories? How do you divert everything? What happens

1 to that one shoe that mysteriously appears every day, you  
2 don't know where the other shoe is? How do you dispose of  
3 those things sustainably? I mean with the waste stream  
4 the way we had, every day we learned something we didn't  
5 know yesterday. But we feel like we're doing a good  
6 thing.

7           So the other thing that we found is though -- and  
8 to change subjects a little bit -- is being an  
9 international company, we thought we could keep everything  
10 domestic and make it work. Did not work for us. We are  
11 an international company. We believe - and we've heard  
12 different numbers - we control, if you will, as much as 25  
13 percent of the OCC in the U.S. We can't dump -- we have  
14 to deal with that on a global basis. We felt like if we  
15 dumped all of the OCC on the domestic market, what would  
16 that do the local markets? So we learned right away that  
17 we had an obligation to more the global market. If we  
18 truly were to be a sustainable company, we couldn't do it  
19 just domestically. We had to do it also globally. So  
20 that's what we've done.

21           If you've been to WalMart lately - just to give  
22 you some feel for the commitment we've got - and many  
23 people in this room probably know that - everything from  
24 two-sided receipts to photovoltaic freezer cases with LED  
25 lighting to we're mining water to use in irrigation



1 systems, we are taking organics out of the waste stream,  
2 we are -- the list goes on and on, just the breadth of  
3 things that we are doing. And, again, we're learning  
4 every day.

5 To give you an example of this is, when we deal  
6 with management in WalMart, how do we keep things  
7 sustainable? And let me toss out just a couple of numbers  
8 just to give you a feel for this.

9 Things that we found right away, if we changed  
10 our truck fleet by one mile per gallon, one mile per  
11 gallon on each truck, we saved over \$52 million per year.  
12 We can do far better than that.

13 So is it important for us to be sustainable?  
14 Yes, it is. But it makes great financial sense for us to  
15 do it with the scale and the scope that we are.

16 We are -- a couple of other things that we do -  
17 and you may not know this - we are the largest purchaser  
18 of organic cotton in the world. We have bought,  
19 purchased, if you will, our own organic farms. We have  
20 found that sometimes if you want to truly make it  
21 sustainable, if you truly want to ensure that it's  
22 organic, you might want to own the farm. So we've done  
23 that in some cases.

24 You know, we're doing -- our seafood, everything  
25 is now certified.

1           Two-sided copy machines. And I mentioned  
2   paperless systems. When you issue 20 -- or when you issue  
3   two million checks every two weeks, imagine I how much  
4   paper that is. So we're trying to make those systems  
5   paperless and everything that we do.

6           You know, we've started car pooling. We've  
7   started biolocal programs. We've have drought-tolerant  
8   native vegetation, LED lighting, natural sunlight  
9   harvesting, heat recovery from refrigeration units. We  
10   have hybrid vehicles now, drain water harvesting,  
11   bioretentions.

12           And in the thing that I mentioned, and I'll  
13   mention it again, is if you really want to get far on your  
14   sustainability programs, put it on your management's  
15   annual evaluation. That will get you a long ways fast.

16           You know, we've also started something that we're  
17   really proud of, is our Feeding America Program. And  
18   those of you who are familiar Feeding AMERICA, we  
19   discovered that we were throwing away -- well, let me back  
20   up.

21           We looked at organics as somewhat of a total  
22   package. We as a company years ago had made a policy not  
23   to donate food because of a lot of liability reasons. We  
24   now worked that out. We are giving away millions of  
25   meals, if you will, on a monthly basis from material that

1 we were throwing away just a few short years ago. That  
2 has made a huge impact. And with the economy the way it  
3 is, it's a much greater impact right now. So we're doing  
4 things like that.

5 We've launched numerous zero waste projects. We  
6 are proud to say, and many of you are aware of this, that  
7 California is our test state. And we are trying to get  
8 California to zero waste hopefully by the end of the year  
9 if we can do that.

10 Now, we're -- as a company though, I can sit here  
11 and tell you that we are learning on a daily basis. We do  
12 not pretend to have all the answers. We keep making  
13 mistakes. We back up and we'll try something else.  
14 Because when you try to apply sustainability,  
15 environmental in a green world, if you will, to somebody  
16 at the scale and scope of WalMart, we're figuring that  
17 it's difficult but it's very rewarding.

18 Thank you.

19 ACTING CHAIRPERSON LAIRD: Thank you.

20 Mr. Lewis.

21 (Thereupon an overhead presentation was  
22 Presented as follows.)

23 DR. LEWIS: Good morning. I'm pleased to be with  
24 you. I'm Malcolm Lewis and I'm the President of CTG  
25 Energetics. I'm here today to talk about green buildings

1 and their impact on the recycled materials industry as it  
2 relates to the real estate.

3 --o0o--

4 DR. LEWIS: I want to comment just briefly on my  
5 organization, and then mostly talk about the substantive  
6 issues of recycling and climate change and what can be  
7 done.

8 --o0o--

9 DR. LEWIS: I'm informally representing the U.S.  
10 Green Building Council, which is the developer of the LEED  
11 Green Building Rating System. These are -- what I'm  
12 saying today are my personal opinions, but I am Chair of  
13 the LEED Technical Committee, which is responsible for  
14 formulating the future versions of LEED, and so I'm very  
15 interested in that.

16 I also represent my firm, which is one of the  
17 leading consulting firms based here in California in the  
18 area of green buildings and sustainability and climate  
19 change.

20 --o0o--

21 DR. LEWIS: The LEED Green Building Rating System  
22 has had a huge impact on recycling. It began in 2001.  
23 And one of the five focus areas of the green building  
24 rating system is materials use. And it's really been a  
25 transformative market force, in our experience, for reuse

1 of materials and whole buildings, recycling of solid  
2 waste, using of -- specifying recycled materials and  
3 regionally sourced materials.

4 We've seen just an enormous amount of impact on  
5 local markets for creating whole new industry related to  
6 recycling and reuse of materials. And we think that's  
7 only going to grow at a very significant rate. I'll show  
8 you some of the rates of growth.

9 As we're evolving new versions of LEED, were also  
10 looking much harder at carbon emissions and mitigation  
11 strategies, and of course those impact materials as well,  
12 and the use of life cycle assessment to inform decisions,  
13 which is a key part of the materials aspect.

14 --o0o--

15 DR. LEWIS: The number of LEED projects by state  
16 is higher in California, significantly, almost double,  
17 over any other state in the Union. And of course part of  
18 that is a reflection of the size of the economy here. But  
19 a lot of it is just due to the early adopter,  
20 environmentally oriented, high energy efficiency, solid  
21 waste, water conserving approach that the State takes.  
22 And certainly that's something to be very proud of.

23 --o0o--

24 DR. LEWIS: The thing that's interesting is the  
25 rate of growth in LEED projects overall. There are over

1 18,000 projects currently registered under the LEED Green  
2 Building Rating System. This is just commercial. It  
3 doesn't count housing. And that's, you know, growing, as  
4 you can see from this graph, by leaps and bounds.

5           Interestingly, about a quarter of those projects  
6 are international projects. So we're having a global  
7 effect, not just a domestic effect.

8                               --o0o--

9           DR. LEWIS: And you can look at it another way.  
10 This is the number of projects -- the 18,000 that I  
11 mentioned are projects that have committed to go through  
12 the certification process. But of that, only about 2400  
13 have actually made it all the way through the process,  
14 because of course a building project typically takes years  
15 to do.

16           And this includes both existing buildings and new  
17 buildings. Three-quarters of the projects that are in  
18 LEED currently are new buildings. But the rate of  
19 increase on existing buildings is growing significantly,  
20 which we think is very encouraging.

21                               --o0o--

22           DR. LEWIS: You can also look at it on the basis  
23 of square footage. And, again, it's quite a significant  
24 thing.

25           I think one key point to make as it relates to

1 the panel here is that three of the organizations that are  
2 here before you today - WalMart, Starbucks and the  
3 Department of General Services - are very committed to  
4 using the LEED rating system for their facilities, and DGS  
5 for its existing buildings as well.

6 DGS CHIEF DEPUTY DIRECTOR SEMMES: Thanks,  
7 Malcolm. I won't cancel that contract.

8 (Laughter.)

9 DR. LEWIS: Thank you, Will.

10 And I think the thing that's most interesting  
11 about that is that they're doing it out of -- you know,  
12 it's good business, as Bobbie said earlier. It's not just  
13 do-gooder kind of thing. It's something that saves  
14 energy, improves productivity, increases value, has many  
15 other rationales for doing it.

16 --o0o--

17 DR. LEWIS: So what's happening is that the  
18 market value of green buildings is just growing by leaps  
19 and bounds. And we see it taking over the marketplace in  
20 due course.

21 --o0o--

22 DR. LEWIS: The effect of that is significant  
23 savings in energy, carbon emissions, water use, and solid  
24 waste. And of course the thing that's really interesting  
25 in this context is that the solid waste reductions are the

1 highest of all of these categories that we're looking at.  
2 So it clearly is a very important element for the program  
3 that the Waste Board is trying to put forward.

4 --o0o--

5 DR. LEWIS: The specific areas that are impacted  
6 by new construction green buildings have to do with  
7 recycling of solid waste, both during construction but  
8 then also during operations. And the point is that there  
9 are new construction certifications and existing building  
10 certifications, and it's really important that you deal  
11 with them both, because a building generates a lot of  
12 waste in the course of its operations that needs to be  
13 dealt with too. And that's equally true in the use and  
14 sourcing of recycled materials. Reuse of materials is  
15 more or less a one -- you know, a construction thing  
16 unless you can get the cradle type of thing that WalMart  
17 was talking about.

18 --o0o--

19 DR. LEWIS: The evolving areas of LEED focus that  
20 we think are really important for this discussion have to  
21 do with climate change and life cycle assessment. There's  
22 a new version of LEED that's actually going to be  
23 implemented starting April 27th of this year called LEED  
24 2009, which was completely revamped analytically to  
25 reflect a major emphasis on climate change impacts.



1 Virtually every credit in the LEED system was evaluated  
2 for its impact on climate change, among other things. And  
3 our goal is to expand that significantly more in the next  
4 version of LEED.

5 Likewise, the application of life-cycle  
6 assessment, which supports cradle-to-cradle kind of  
7 activities, is something that we've opened the door to in  
8 the new version of LEED, and that will be expanded as  
9 well.

10 --o0o--

11 DR. LEWIS: I think the thing that's interesting  
12 from a carbon perspective is that buildings and the built  
13 environment are the number 1 source by sector, even bigger  
14 than transportation and industry. So clearly it's a very  
15 important thing to focus on. And this reflects the  
16 combination of the embodied energy in the buildings and  
17 the construction process and then the operations over all  
18 the years that the building operates.

19 --o0o--

20 DR. LEWIS: But there are a number of issues that  
21 I think need to come up as it relates to the materials and  
22 climate change. We don't have good protocols for  
23 assessing the greenhouse gas emissions, particularly of  
24 recycled materials. We don't have good life cycle data on  
25 most of these materials' cycles, and that really needs to

1 be developed.

2           There are issues of, if you do mitigate  
3 emissions, who gets credit for those emissions? Is it  
4 part of the producer stream, the purchaser, et cetera?

5           And then the whole question of, as a building,  
6 how does it reflect in GHG mitigation, which is something  
7 that of course the CARB are still trying to figure out and  
8 develop in AB 32.

9                               --o0o--

10           DR. LEWIS: The way that works is that there are  
11 allocations for direct emissions, indirect emissions, and  
12 third party emissions; and different people own different  
13 aspects of them.

14                               --o0o--

15           DR. LEWIS: The direct emissions are  
16 traditionally what's happening at the building. But the  
17 indirect emissions, which are purchased energy and so  
18 forth, also go into it. So scope 1 could include  
19 materials purchased for construction. But scope 3, which  
20 is the ongoing use of materials and rejection of  
21 materials, is much more significant long term. And so all  
22 three of these need to be looked at from a carbon-budget  
23 perspective to get our arms around how to manage that.

24                               --o0o--

25           DR. LEWIS: One way to do that we think is to

1 enable building owners to have access to information on  
2 greenhouse gas emissions that helps them make good  
3 decisions. And part of that is things like access to  
4 information and doing reporting. The California Climate  
5 Action Registry now has a reporting protocol. But we'd  
6 like to be able to see it beefed up in terms of the  
7 information that the building operators have about the  
8 carbon impacts of all of their operating decisions besides  
9 just electricity and transportation.

10 Building performance labeling, which California  
11 is a leader in, I think is something that will make a big  
12 difference. And we all are well aware of the labeling  
13 that goes on any kind of food product that's available,  
14 like the cracker box shell. But we need to have labels  
15 that correspond to the same kinds of impacts that we care  
16 about on buildings, whether it's a LEED rating or ratings  
17 that include energy, carbon emissions, solid waste  
18 emissions, and so forth.

19 And I'll talk a little bit more about that in a  
20 second.

21 --o0o--

22 DR. LEWIS: In the area of LEED for new  
23 construction, we've done an analysis that shows that, you  
24 know, almost a quarter of the credits have an impact on  
25 the life cycle performance of the building. And so

1 looking at resource, reuse and again providing data so  
2 decision makers can make informed decisions about this is  
3 really crucial.

4 --o0o--

5 DR. LEWIS: So the question is, what can be done  
6 and what are some -- I want to suggest four things that I  
7 think are areas the Waste Board might think about.

8 The first is to promote the development of an LCA  
9 database for California materials, so that specifiers and  
10 decision makers can make informed decisions about the  
11 relative impacts of various materials options which  
12 supports the idea of going towards the cradle-to-cradle  
13 thing, which certainly is one of your strategic  
14 directives.

15 The second goal is supporting the continued  
16 development of the California Green Building Code to  
17 support sustainable practices in construction that would  
18 include materials.

19 The third is to create expanded emphasis on  
20 building operations from a building sustainability  
21 perspective, because of the impact of those kinds of waste  
22 streams.

23 And, finally, developing incentives for  
24 performance that achieves exemplary levels.

25 And I just -- let me just briefly elaborate on

1 each of these.

2 --o0o--

3 DR. LEWIS: The LCA database is intended to  
4 support cradle-to-cradle decisions for both new materials  
5 and recycled materials. It would also enable LEED to have  
6 data that it could rely on for California projects to do  
7 LCA-based LEED credits.

8 --o0o--

9 DR. LEWIS: In the Green Building Code area, the  
10 idea of setting minimum levels for construction waste  
11 diversion and recycled construction materials. I mean  
12 anything you can do to raise the floor in awareness, we  
13 found with LEED is really profound. And this is an  
14 opportunity I think to do that.

15 --o0o--

16 DR. LEWIS: The third area on operations, I've  
17 talked about labeling. And in principle, it seems to me  
18 it's possible to think about some kind of labeling that  
19 included solid waste diversion reporting. There's clearly  
20 a lot of information needed before you could get to that  
21 point. But it's something you could think about and  
22 develop processes for both in terms of procurement and  
23 solid waste management.

24 --o0o--

25 DR. LEWIS: The last area has to do with

1 incentives for performance that achieves exemplary levels.  
2 What we found is that LEED, because it's focusing on the  
3 top 25 percent of the marketplace, has a chance to kind of  
4 pilot practices that later on can become sort of the floor  
5 benchmark standard practice. And so what I'm thinking of  
6 in this context for materials is that you would establish  
7 reach goals that could now earn LEED credits, but at some  
8 future time become the basis for a code minimum, at which  
9 point they wouldn't get credits anymore. We're currently  
10 discussing doing this with the California Energy  
11 Commission for energy goals and are looking at how to  
12 possibly do it in the carbon areas as it relates to AB 32.  
13 And it seems perfectly logical that you might be able to  
14 do something similar with materials. So there's a cycle,  
15 you know, the code -- next code would be based on current  
16 developments that are piloted by LEED.

17 --o0o--

18 DR. LEWIS: So those are my comments. And I  
19 appreciate your time this morning.

20 ACTING CHAIRPERSON LAIRD: Thank you very much.

21 And I know that there'll be questions. But I  
22 think we should all hold them until everybody presents.

23 MS. WINSTON: Good morning, Mr. Chair and  
24 esteemed Board members. My name is Kim Winston. I'm the  
25 Manager of Government Affairs for Starbucks Coffee

1 Company. It's a great pleasure to be with you today.

2 And I want to start with the end in mind and say  
3 that we fully endorse what the Board's attempting to do  
4 here in terms of stimulating new markets for recycled  
5 content. It's something that's near and dear to our  
6 heart. Certainly Malcolm has alluded to what we're doing.  
7 And Bobbie touched on some things that we're also doing as  
8 well. So they might have stole a little thunder, but I'll  
9 continue on here as it relates to what Starbucks is doing.

10 And I want to start by saying that we think  
11 probably the most important thing to stimulate this market  
12 is really to create demand. And that's exactly what  
13 Starbucks is doing as it relates to recycled content.

14 I want to start with our history. And for those  
15 of you who are not aware, that in 2001 Starbucks really  
16 lead a pioneering effort to reengineer the paper cup. And  
17 so what you see today in our stores is a cup that we spent  
18 four years in R&D development, which we actually moved  
19 through the FDA process in 2005 and got approval for that  
20 cup, that is a 10 percent post-consumer fiber cup. And  
21 that was really important to us. And I'll talk a little  
22 bit about where we're moving from there, but that's really  
23 where we started as it relates to recycled content.

24 By really moving forward with this cup, the  
25 innovation has enabled Starbucks to reduce our use of

1 virgin-free paper fiber by an estimated five million  
2 pounds annually. And that's extremely significant to us.  
3 Starbucks has not only pioneered this innovation  
4 as it relates to the cup. We also conducted our work as  
5 an open-source technology. And what that means is we  
6 didn't patent this technology. We have made it available  
7 to any user that would like to incorporate this into their  
8 business. And so far we've at least seen Burger King and  
9 a few others have followed our lead in terms of using  
10 these cups.

11 In terms of what Malcolm alluded to is Starbucks  
12 in 2008 announced 13 really bold goals. And I'm not going  
13 to share all 13 of them, but I will focus on those that  
14 really relate to our environmental goals.

15 As I mentioned, they were 13 measurable goals.  
16 And the goal -- and our plan is to achieve these goals by  
17 2015 through what we call our Shared Planet Protocol. And  
18 that protocol really focuses on three elements: 1)  
19 ethical sourcing of our coffees; 2) environmental  
20 stewardship; and then 3) active involvement in the  
21 communities.

22 And as I mentioned, for the purpose of this  
23 discussion I'm going to talk about really our Item No. 2,  
24 which is our environmental stewardship.

25 By 2015, Starbucks has promised to ensure that



1 100 percent of our cups are reusable or recyclable. And I  
2 want to say we're starting with ourselves. We have over  
3 150,000 partners, as we call them - employees. And one of  
4 the things that we're doing internally is we're using our  
5 own cups. So that alone creates -- it generates, you  
6 know, a number of rewards for us. And I would share these  
7 statistics but they're startling how many cups that even  
8 our partners use. But, anyway, we're starting with  
9 ourselves. And we're retraining ourselves and we're  
10 modifying our own behaviors, and through setting examples  
11 about what we expect through our partners.

12 In addition, Starbucks has promised to offer  
13 in-store recycling. And that's front-of-the-house  
14 recycling. Sometimes you come into our stores -- and we  
15 haven't had consistently front-of-the-house recycling, but  
16 you're going to see more of that. And we're working on a  
17 really exciting program that we'll be unveiling later this  
18 year.

19 Also, Starbucks has promised to ensure that our  
20 stores are built green by 2010. And I use the term  
21 "green". Somebody said LEED certified. And they will be  
22 LEED certified in most cases. But outside of the U.S.  
23 there are other protocols. And so what our goal is is to  
24 ensure that those stores are built green and sustainable  
25 by 2010.

1           And to achieve some of those goals, of course  
2 recycled content is extremely important to achieving that.

3           So, what we've done as it relates to our internal  
4 policies is Starbucks back in about 2006, we established a  
5 company-wide environmental -- environmentally sensitive  
6 purchasing policies that were signed by our CEO. And so  
7 that guides our supply chain -- excuse me -- team in terms  
8 of sourcing materials, in making sure that our stores are  
9 built to those objectives.

10           Our policies include guidelines on post-consumer  
11 fiber content recyclability and items that minimize  
12 environmental impact. And these protocols have  
13 also -- are also including some incentives for our  
14 employees to really abide by some of these policies.

15           The other thing that -- as I mentioned, we're in  
16 inculcating all of this recycled content into our new  
17 stores. And Starbucks recently unveiled what -- I haven't  
18 visited it, but I understand is one of the most beautiful  
19 stores we have in the country in Seattle a couple of weeks  
20 ago at Pipe Place Market near our original store. And  
21 that store has incorporated all of our goals and  
22 objectives as it relates to recycled content. The  
23 flooring is made of all recycled materials, including some  
24 natural products. We used reclaimed materials for our  
25 serving bars, scrap leather -- excuse me. Pardon me.

1 Bobbie had indicated he had some shoes; and we're here to  
2 take those off your hands.

3 (Laughter.)

4 MS. WINSTON: Because we actually included scrap  
5 leather from the shoes and automobile factories into the  
6 back bar and some other elements of the bar face. And  
7 we're using recycled wine barrels and some other things  
8 for planters that decorate the store. So if you are in  
9 Seattle, we hope that you'll stop by and really look at  
10 what we've done there. But what that does -- what the  
11 store has done is it really sets the example of how we're  
12 going to build in the future.

13 And so we're really proud of what we've done  
14 there. And we continue to do more. If you ever visit  
15 Hillsboro, Oregon, you will see another store that is  
16 incorporated into their city hall actually - it's a part  
17 of the city hall - that is also a LEED certified store.

18 And so those are some examples of things that  
19 we're going to do. And you'll see more of that coming  
20 from Starbucks.

21 And last but not least, I want to talk about  
22 something that I'm most excited about, which we encourage  
23 any of you Board members to join us. On May 11th and 12th  
24 Starbucks is going to be hosting yet what we feel is  
25 another pioneering effort, to reengineer not only our hot

1 cup - we're looking at phase 2 of that - but also our cold  
2 cups. And we're calling this the Starbucks Cup Summit.

3 And so what that summit is going to do is --  
4 Starbucks will host this summit. And what we're going to  
5 do is bring together a variety of stakeholders - NGOs,  
6 manufacturers, recyclers - and we're really going to look  
7 at that cradle-to-cradle life cycle of those products and  
8 how do we move to the next phase of product development  
9 there.

10 We hope that this summit is going to really drive  
11 innovation, it's going to bring our suppliers and other  
12 retailers in to -- stimulate them -- pardon me -- to  
13 really look at their products and to follow our lead in  
14 terms of hosting these types of summits.

15 So I'll close with just talking about what's in  
16 it for Starbucks. And I think that the two prior speakers  
17 have really touched upon all of the elements that are  
18 important to us. But certainly the motivating factor here  
19 is really to create a healthy and sustainable environment  
20 that reduces greenhouse gas, inspires positive and  
21 systematic change in human behavior, and really increases  
22 our ability to use more renewable sources as well as  
23 ultimately reducing costs for us.

24 And last but not least, we certainly want to  
25 stimulate a change in behavior in communities. By using

1 recycled content, by encouraging behavior in terms of cups  
2 and how we manage our personal behavior, we believe that  
3 this will lead to a much greener -- much more greener and  
4 sustainable environment for all.

5           So I want thank you all today for allowing us to  
6 present.

7           ACTING CHAIRPERSON LAIRD: Thank you very much.

8           Mr. Limas.

9           MR. LIMAS: Good morning.

10           I'm on now?

11           Good morning. Thank you for the opportunity to  
12 be here today.

13           See if I can through this. Excuse me. I'm  
14 getting over a little bit of a cold here.

15           I'd like to say a few words about my company to  
16 start out here.

17           In 2008, the Engineering Services News Record  
18 listed Granite Construction Company as the largest public  
19 sector contractor in the United States. And Granite  
20 Construction is also one of the largest manufacturers of  
21 construction materials in the United States.

22           ACTING CHAIRPERSON LAIRD: Where is it  
23 headquartered?

24           MR. LIMAS: Pardon me?

25           ACTING CHAIRPERSON LAIRD: Just kidding.

1 (Laughter.)

2 MR. LIMAS: Watsonville.

3 Our company has developed a green construction  
4 initiative that seeks to use innovative products,  
5 processes, methodologies to help us and our customers save  
6 energy, conserve natural resources, and accomplish more  
7 with fewer impacts on the environment.

8 Like Bobbie had noted, sustainability is also on  
9 our management annual evaluation score card.

10 As you might imagine, the products we manufacture  
11 are primarily used in the construction of roads, bridges,  
12 dams, airports and other infrastructure projects. In our  
13 construction materials business we current recycle  
14 asphalt, Portland Cement concrete, scrap tire rubber,  
15 asphalt shingles, and aggregates.

16 In our construction business we incorporate all  
17 the aforementioned recycled materials in our projects  
18 where allowed. In addition, we also recycle asphalt  
19 pavements in place.

20 Question: What is our company doing to increase  
21 procurement of recycled content products? Our products  
22 are perpetually recycled. In the past when roads and  
23 bridges no longer served their intended purpose, they were  
24 demolished and trucked to the nearest landfill. Today,  
25 these materials are diverted to construction material

1 producers such as ourselves for reuse in new construction  
2 materials.

3           We continue to work with state and local  
4 transportation agencies to develop construction  
5 specifications that will allow the inclusion of recycled  
6 materials.

7           Where recycled materials are currently allowed,  
8 we are working to raise the level of the -- or the amount  
9 of recycled material allowed in these products. For  
10 example, CalTrans current specifications allow up to 15  
11 percent recycled asphalt concrete, or RAC as they call it,  
12 in their asphalt pavement products and the roads that we  
13 build. However, many states currently allow more than 50  
14 percent recycled asphalt concrete in their asphalt  
15 pavement products.

16           As the industry co-chair for the CalTrans  
17 Industry RAC Products Subcommittee on Recycling, Granite  
18 Construction is actively pursuing changes to CalTrans  
19 standard specifications that would allow for at least 50  
20 percent recycled materials in CalTrans asphalt pavement  
21 products.

22           Another perhaps more important effort revolves  
23 around the use of an emerging technology known as warm mix  
24 asphalt. Warm mix asphalt technology reduces the  
25 temperature at which asphalt concrete is produced by 50 to

1 100 degrees Fahrenheit.

2           Asphalt concrete production at lower temperatures  
3 has been shown to reduce energy consumption by  
4 approximately 25 percent, while at the same time reducing  
5 the production of carbon monoxide, carbon dioxide, and  
6 nitrogen oxide by approximately 10 percent.

7           Another important benefit of warm mix asphalt is  
8 the ability to easily incorporate higher amounts of  
9 reclaimed asphalt concrete into the asphalt concrete  
10 without making adjustments to the specified binder grade.  
11 Without getting too technical, I will just state that  
12 there's a significant technological benefit associated  
13 with this development which will help us to use more  
14 reclaimed asphalt in our mixes.

15           In an effort to increase the procurement and  
16 production of recycled materials, Granite is an active  
17 participant in the CalTrans Industry RAC Products  
18 Subcommittee on Warm Mix Asphalt. This committee is  
19 tasked with the development of a warm mix asphalt  
20 specifications for use in CalTrans specifications.

21           So what kind of procurement guidelines do we  
22 already have in place?

23           Granite currently has 20 sites permitted to  
24 accept construction and demolition debris in California.  
25 At last look this was the highest number of C&D sites by a



1 single company in the State.

2 In addition to this, we currently accept 100  
3 percent asphaltic and Portland Cement concrete debris from  
4 our private and local public agency customers.

5 In accepting this material, we continue to  
6 increase our recycling capabilities year after year. For  
7 example, in 2007, Granite incorporated 486,000 tons of  
8 reclaimed asphalt into asphalt concrete and sold 870,000  
9 tons of recycled aggregate base or fill material products.

10 Of the 7.2 million tons of asphalt pavement we  
11 produced in 2007, over 2.7 million tons contained  
12 reclaimed asphalt pavement.

13 What are the key driving factors that would lead  
14 our company to a decision to increase the use and  
15 procurement of recycled content products?

16 There are a number of factors that would lead us  
17 to increase the amount of material we produce for  
18 recycling:

19 First and foremost on our list would be the  
20 ability to increase the amount of recycled material in our  
21 construction products. Raising allowable recycled  
22 material thresholds will give contractors such as Granite  
23 the ability to conserve the natural resources used to  
24 produce construction products. A decrease in the use of  
25 raw materials equates to reductions in energy consumption

1 and related greenhouse gas emissions. This in turn helps  
2 our company reduce our dependence on foreign oil, while at  
3 the same time helping to address global warming.

4 Another driving factor would be the ability to  
5 receive a credit for producing materials containing  
6 recycled products and reducing greenhouse gas emissions.  
7 Our industry envisions a green roads program that provides  
8 credit similar to that employed in the LEED's Green  
9 Building Program. We would also support a green plants  
10 program that would recognize innovative technologies that  
11 reduce greenhouse gas emissions. Recognition could be in  
12 the form of credits which could be used to help permit  
13 future operations and continue to grow our business.

14 What is our company doing to stimulate market  
15 demand for recycled content products?

16 We are providing knowledge of transfer  
17 opportunities to our state and local public agency  
18 customers regarding the state of the art recycling and  
19 warm mix asphalt technologies.

20 As mentioned earlier, we are partnering with our  
21 state and local public agency customers to develop  
22 specifications that will allow for increased usage of  
23 recycled asphalt pavement, Portland Cement concrete,  
24 shingles, scrap tire rubber, and the use of warm mix  
25 asphalt technology.

1           And, lastly, we are currently procuring and  
2 installing warm mix asphalt technology equipment at our  
3 asphalt concrete production facilities nationwide.

4           What should the State be doing to increase the  
5 procurement of such products?

6           In recognizing their common interests in the area  
7 of recycling and global warming, State agencies should  
8 work together in conjunction with their industry partners  
9 to reduce restrictions on recycling and embrace the  
10 emergence of warm mix asphalt technology.

11           What else should be done to simulate recycling  
12 markets? Work with your industry partners in support of  
13 the Green Roads and Green Plants programs.

14           Thank you very much.

15           ACTING CHAIRPERSON LAIRD: Thank you very much.

16           Mr. Semmes. Welcome.

17           DGS CHIEF DEPUTY DIRECTOR SEMMES: Thank you,  
18 sir.

19           ACTING CHAIRPERSON LAIRD: I was going to tease  
20 you and ask if your transportation here was low bid.

21           (Laughter.)

22           DGS CHIEF DEPUTY DIRECTOR SEMMES: It was E-85 --  
23 flex fuel car driven on E-85 and it cost 15,000 bucks.  
24 For the car, not the fuel.

25           ACTING CHAIRPERSON LAIRD: Good move.

1 Not too bad.

2 Does that conclude your testimony?

3 DGS CHIEF DEPUTY DIRECTOR SEMMES: I'm supposed  
4 to work in a biodiesel car. And I don't know, their  
5 biofuel -- and anti-biofuel guys will hate me, but  
6 whatever.

7 But, you know, that's -- thank you for mentioning  
8 that, because we have a real philosophical challenge at  
9 DGS. We are a control agency on one end, yet we're also  
10 meant to be a service agency on the other. And It's sort  
11 of schizophrenic because they really require two very  
12 different mentalities. One is really about control and  
13 supply and the other is really about facilitating  
14 productivity and creating demand.

15 And I think the Integrated Waste Management Board  
16 has a very interesting role in that. I was the  
17 beneficiary of and Integrated Waste Management Board grant  
18 back in 2005. Ms. Mulé was on the Board at that time and  
19 foolishly approved -- no, just kidding.

20 Thank you for approving it.

21 (Laughter.)

22 DGS CHIEF DEPUTY DIRECTOR SEMMES: We got  
23 \$350,000 to buy recycled tire products like truck bed  
24 liners and car stops when I was at the California  
25 Conservation Corps. And they came in very handy. And

1 what we saw -- the reason we went out and got that is  
2 because we had a couple of champions in the CCC who knew  
3 Mark Leary. And Mark connected us with the opportunities.  
4 And so we applied for the grant and, thankfully, got it.  
5 And it saved the CCC a ton of money. And this is not a  
6 department that had a whole lot of extra funds to throw at  
7 anything.

8           And it also proved that some of these products  
9 work and some don't. And so we were able to give feedback  
10 to the industry on this. We felt like we got a really  
11 good value for the investment that the Waste Management  
12 Board made, and it gave a lot of benefit to another state  
13 agency. And I think when you think about DGS with --  
14 we've got about 30 million square feet of facilities that  
15 are in the process of getting LEED certified, both new  
16 construction and existing buildings. Malcolm's helping us  
17 with some of those things, as is Gil Friend at Naturallogic  
18 and some other folks, to really understand where we are in  
19 that process.

20           But when you think about that kind of demand,  
21 we've got to figure out a way to talk to the architects  
22 and the construction management firms and the other people  
23 that do the work -- the contractors that do the work with  
24 us. Because when we have this philosophical challenge of  
25 balancing a control agency versus a service agency, you're

1 going to have what I call sort of the traditional method,  
2 which is the control. You're only allowed to buy a  
3 certain kind of thing, and it must have these particular  
4 attributes. You'll never win that battle because you will  
5 always find attributes that, as you get more educated on  
6 the particular subject, you find are not as desirable as  
7 they might have seemed or as benign.

8           So what I prefer - and I'm encouraging in DGS and  
9 I want to figure out how to get the Waste Management Board  
10 to leverage their strength with our -- with the people we  
11 do work with - to create the demand so we focus more on  
12 the service side. So what we're doing is developing a  
13 menu of cool products that we can show to Corrections or  
14 other client agencies and say, "Hey, check this out. This  
15 is a cool thing. We've used it" or "we like it" or "there  
16 might be an Integrated Waste Management Board grant that  
17 you could use to help you offset the initial higher cost  
18 from what you're doing today."

19           But I think that is the way that we're really  
20 going to see a revolution in State use. We can mandate  
21 all we want all day long. And most of the mandates we do  
22 are unfunded, so we have a lot of good people in the field  
23 scrambling to figure out how to actually implement a  
24 mandate with no money. We're doing that with water right  
25 now. And it turns out we're actually doing a great job

1 with it. But, boy, if we really knew some different  
2 sources of funding - thankfully the federal stimulus stuff  
3 is going to help us out, we think, in a big way - that  
4 kind of thing could be accelerated a great deal.

5           We also have to bring in the Department of  
6 Finance. And I don't know how to really have that  
7 conversation. But it's one that has to be begun and it  
8 has to be -- there has to be some nexus to keep it going.  
9 We started the conversation at least in this  
10 Administration with the Governor's Executive Order S-2004  
11 requiring state buildings to be LEED Silver and to reduce  
12 our grid-based energy purchases 20 percent by 2015. That  
13 was battle royal with really what were these interests  
14 that said, "We have a single-year budget. Why are you  
15 bringing things to me that cost more money but are only  
16 going to save me money five or ten years from now? That  
17 doesn't fit with this single-year budget that we have in  
18 just a general philosophical way."

19           So we've been talking at length and heatedly with  
20 Finance for years on this stuff. They really have  
21 realized some fundamentals, that building green really  
22 doesn't cost you much, if anything, more in the first year  
23 budget, but that it saves you a ton in a lot of different  
24 ways.

25           We also have to bring into the conversation with

1 Finance and our clients the concept of productivity.

2 That's something we really don't measure a great deal in  
3 government, and there are a lot of feelings about that.

4 But I want to bring your attention to a building  
5 we just did for CalTrans up in Marysville. It's the  
6 District 3 headquarters. It's the Leo Trombatore  
7 Building. He was an old director of the District 3 for  
8 CalTrans and a super guy, and was there for the  
9 dedication. And the building is LEED Silver. It was  
10 built in two years, which is a pretty good timeline for a  
11 State project. And it was within budget. And I don't  
12 believe there were many change orders, if there were any  
13 at all.

14 The building is so cool -- I was trying to figure  
15 out how I could get an office up there. I just don't know  
16 if the commute up to Marysville would be all that cool.  
17 But you're never farther than 37 feet away from a window.  
18 Everybody has day-lighting. The building was built with a  
19 lot of fly ash in the concrete. And recycled products.

20 I mean the list goes on and on, the really neat  
21 green innovations they did on this building, which is  
22 becoming standard practice for DGS on all of its  
23 construction projects. And we have about \$4.2 billion  
24 worth of construction projects and repair projects in  
25 progress right now.



1           So you walk into this building, and you realize  
2   that the focus was something that it should be, which is  
3   it seems like it's focused on worker productivity. And  
4   that's something that I don't think we've thought about  
5   before. Like, you know, from the old sort of mentality of  
6   why would you put windows in a school. You won't want the  
7   kids looking out the window. You want them looking at the  
8   teacher. You know, that's sort of changing now and people  
9   get that.

10           But then you go into the bathroom and then they  
11   have urinals that use water, not waterless urinals. And  
12   you sort of say, "Well, hang on a second. This is  
13   supposed to be this green building. Why do you have those  
14   kinds of urinals and not waterless ones?" Well, you go  
15   and you sit down with a construction manager and the  
16   architect and you say, "What's the deal?" And they say,  
17   "Well, we felt that we had a certain budget, and one thing  
18   cost more than another. There were trade-offs."  
19   Day-lighting was more important to them because  
20   productivity was our focus and water wasn't such an issue  
21   when we designed this because it happened to be in the  
22   winter when it was raining and nobody was talking about  
23   drought and it was really a main issue.

24           And that story about that building I think is  
25   indicative of the challenge that we have, that there are

1 always trade-offs. You know, my hemp socks are cooler  
2 than your organic cotton socks somehow, or my biodiesel's  
3 cooler than your plug-in hybrid. And that you'll never  
4 actually win that argument. So you have to -- I think the  
5 Integrated Waste Management Board is really in a unique  
6 position to help us and help other State agencies create  
7 the demand for recycled products and cool products and  
8 help us increase the list of products that are available  
9 for purchase by State agencies, not decrease them by  
10 trying to get bad attributes out.

11 Thank you.

12 ACTING CHAIRPERSON LAIRD: Thank you very much.

13 And thanks to all the panelists, because I think  
14 they were very good presentations.

15 And I wanted to just before recognizing other  
16 Committee members maybe ask a couple of questions. And  
17 just to follow-up.

18 One of the places you went was exactly where I  
19 was going to ask you a question. And it has to do with  
20 the fact that, on average, green buildings might be 2 to 4  
21 percent more than non-green buildings, although that  
22 number's going down all the time. And yet in the  
23 operational costs and over the 30-year life of a building  
24 the operation costs are substantially lower. You  
25 identified that it was an issue with Finance and you said

1 you were starting to make progress.

2           What kind of progress are you making? Are there  
3 actually some tips or is it just with an understanding  
4 that that's the trade-off or --

5           DGS CHIEF DEPUTY DIRECTOR SEMMES: Well, I think  
6 what they understand is that we have an executive order  
7 that says that we are to build buildings in a certain way  
8 with a certain minimum criteria, this LEED Silver  
9 standard, and that we have to reduce our grid-based energy  
10 purchases a certain percent by a certain date.

11           And when you focus on that mandate, it's easier  
12 to have the conversation about where you're making the  
13 investments. Because if you don't make the investments in  
14 the right time and the right way and the right place,  
15 you're not going to meet those goals.

16           Finance respects those goals and is helping us  
17 figure out different ways to get to something.

18           That 2 to 4 percent, you know, our budget folks  
19 might not like this, but I challenge that, because who's  
20 ever really sat down and built a LEED Silver building and  
21 then built one that wasn't that's meant to be exactly the  
22 same and really compared costs? I don't know that if  
23 that's ever been done. Malcolm, you might know of some  
24 examples that maybe USGBC's done that or something. Maybe  
25 you don't. But the point is, the productivity gains from

1 employees and just working in such a cool environment like  
2 that CalTrans District 3 building, I mean I -- getting  
3 through dealing with HR on a day-to-day basis and all  
4 those kinds of things that we have to do just to get to 5  
5 o'clock, so to speak, in State government sometimes is so  
6 rough that just being able to be in a really productive  
7 environment is worth whatever penny it costs. And I think  
8 Finance recognizes this. They just have this constraint  
9 that everybody's had for, you know, ad infinitum that we  
10 have a single-year budget. And we also have two separate  
11 budgets. We have a capital outlay budget and we have an  
12 operating budget.

13           So if you really wanted to get at the heart of  
14 this stuff, you'd start talking about different accounting  
15 practices. And I think that's a pretty heavy-duty  
16 conversation. But I am quite pleased with the way  
17 Finance's really come to the table with us to try to help  
18 us figure this out, because they get that we're not going  
19 to give up this bone that we've got in our jaws on meeting  
20 the Governor's Executive Order.

21           ACTING CHAIRPERSON LAIRD: Well, I appreciate  
22 that. And I know, I hammered them in a prior incarnation  
23 from another direction on exactly that issue. And many  
24 times the government agencies have to catch up with where  
25 the people are. And I know that, you know, waterless

1 urinals weren't even legalized in the Building Code till  
2 the last year or so.

3           Would you like to follow up? He was looking in  
4 your direction.

5           DR. LEWIS: If I may. To the point about the  
6 cost differential. The thing that's so fascinating about  
7 the impact of demand is that I have, you know, contractors  
8 and developers now that tell me that they can build a LEED  
9 Silver building for no cost increase over what  
10 conventional building would be. But part of the reason is  
11 that they're using an integrated design process, where,  
12 you know, if they can use day-lighting, it reduces the  
13 size of the air conditioning system and therefore there's  
14 a trade-off and so forth. And so as that comprehensive  
15 kind of delivery process permeates the whole AEC industry,  
16 the costs come down. And it's just another example of,  
17 through programs, creating demand, driving down the costs  
18 so that you can get a higher productivity, lower energy  
19 cost, and so forth.

20           ACTING CHAIRPERSON LAIRD: And, Dr. Lewis, I  
21 wanted to ask you a couple of questions. One is, is you  
22 were just talking about LEED certified. And as -- I kept  
23 carrying the bill on residential green buildings and  
24 trying to hammer the administration on that. And one of  
25 the push-backs from private interests during the hearing

1 is that the LEED certification process did not take into  
2 account unique factors of California, that it was designed  
3 outside of the State, and whether it was California wood  
4 or other things, it didn't take -- wouldn't take that into  
5 account. Would you comment on that, based on your  
6 experience.

7 DR. LEWIS: Yes. I mean I think it's true that  
8 one of the weaknesses of LEED is that it is a single  
9 national set of criteria. And one of the directions we  
10 hope to go in the next version of LEED is to have  
11 something that does respond to variations in localities,  
12 so that the availability of water or the cost of energy or  
13 the carbon content of water and energy, which are  
14 different in California than they are in Kansas, for  
15 example, would be reflected in the LEED rating.

16 So there definitely is a recognition that we need  
17 to refine and sort of reduce the resolution of the rating.  
18 But it's a big challenge technically. And that's one of  
19 the reasons that I was suggesting, for example, the Board  
20 supporting LCA database, because -- I mean there's very  
21 little good LCA data for the whole country. And because  
22 that's such a regional thing, to do what you're implying  
23 with your question, we need to have not only California  
24 but various other parts of the country covered by those  
25 kinds of data that can really support making good regional

1 decisions.

2           ACTING CHAIRPERSON LAIRD: And then one other  
3 question. And I know that today's panel was on  
4 strengthening the demand for recycled content materials.  
5 But at the same time, if you don't create large amounts of  
6 waste materials, you don't have to create the demand for  
7 them. And one of the things about construction that was  
8 intriguing to me is when I was in the Legislature, there  
9 was a statistic that every newly constructed house in  
10 California generates three to five tons of waste during  
11 the course of that construction.

12           And then in my first committee meeting here, we  
13 had all the municipalities talking about their waste goals  
14 and how they'd done of diverting waste. And there were  
15 people that stood at the podium from municipalities and  
16 said, "But we had a rough time in this year's because, you  
17 remember, those were high construction years and we were  
18 taking all the excess waste from construction." And so  
19 suddenly I was seeing exactly what we had been hearing  
20 when people were talking about their ability to do that.

21           And you went by it. You had a presentation that  
22 touched on a lot of things and you went by it quickly.

23           What are some of the specifics about how  
24 contractors could lower or eliminate the waste during  
25 construction? I mean what are some of the things that

1 people were doing to address that issue?

2 DR. LEWIS: Well, there are great practices for  
3 doing construction waste recycling, where you separate  
4 concrete from metals, from timber, from drywall, for  
5 example. And there are markets being created for each of  
6 those areas of product. The asphalt and concrete goes  
7 into riprap and the metals go into recycled aluminum and  
8 steel and so forth.

9 And so -- and we've seen, for example, in the  
10 City of Las Vegas there is an enormous construction  
11 project that's going on that is completely LEED certified,  
12 and they have created a construction waste diversion  
13 industry there that didn't exist before because of the  
14 scale of this project.

15 So I think that there are a number of well  
16 understood practices for doing that. And the cool thing  
17 is that it then becomes -- instead of a cost center for  
18 waste disposal, it becomes a profit center for the  
19 project. So, you know, again this idea of integration, if  
20 you think of it in the right terms, it can actually lower  
21 costs.

22 ACTING CHAIRPERSON LAIRD: And it's really  
23 probably on a pilot basis creating some markets or  
24 incentives. And once the market develops and people  
25 understand, it becomes more of a standard practice in



1 construction.

2 DR. LEWIS: You know, it is. And let me just  
3 give you one example.

4 A few years ago, I made the point that it was --  
5 if you wanted to specify drywall, gypsum board that had  
6 recycled content in it, it was very expensive to do,  
7 because most of the drywall available had virgin gypsum in  
8 it. Today if you wanted to specify drywall that had  
9 virgin gypsum in it, it would be an extensive item because  
10 the industry has completely flipped to where the recycling  
11 content of gypsum is a standard part of the practice. And  
12 that's what we need to achieve in product after product  
13 after product. And it's your -- that's why I suggested  
14 this idea of building a base of minimum construction waste  
15 diversion and recycling use, because you can help build  
16 the industry and get awareness in the construction and  
17 design industry by setting a standard that's achievable  
18 but, you know, it's not anywhere near -- I mean we have  
19 projects that are recycling 99 percent of the construction  
20 debris from a project.

21 And yet there are other -- but it's an optional  
22 credit. Nobody has to do that. They can choose that or  
23 some other credit in LEED. And if you've put a floor  
24 under it through the building code, then everybody would  
25 at least do -- well, pick a number -- 20 percent or

1 something and it would help move everybody forward.

2           ACTING CHAIRPERSON LAIRD: Thank you. I found  
3 that exchange really helpful.

4           Other questions of members?

5           Sheila.

6           BOARD MEMBER KUEHL: Thank you, Mr. Chair. I had  
7 a question of Mr. Fanning.

8           Since we're going to call you Dr. Lewis, I think  
9 we'll probably have to call everybody by their last name.  
10 I'm a lawyer. You know doctor stuff always -- anyway.

11           You were talking about affecting the behavior of  
12 vendors because you're such a huge purchaser. But you  
13 said, "We were asked are we leveraging our vendors, and we  
14 said no." But I guess -- my question is, how do you  
15 balance -- people want to go in and buy, you know, Tide or  
16 whatever, and let's say they're not so good about  
17 packaging and they're not so good about, I don't know,  
18 phosphate or whatever. Somebody might have a better score  
19 based on how you're scoring your vendors now.

20           How do you balance that in terms of kind of  
21 demand and adherence to your score?

22           MR. FANNING: That is a tough question.

23           At this point in time what we've done is we are  
24 at the encouraging phase. We encourage you to meet this  
25 set of guidelines, and that it could mean extra business

1 to you if you do this.

2 We do see a day, to address your issue, where,  
3 okay, the honeymoon is over, if you will. You have not  
4 met what we felt like were good environmental  
5 sustainability goals. Now it's reckoning time. That  
6 day's not here yet, But we do see that coming.

7 BOARD MEMBER KUEHL: Thank you.

8 Dr. Lewis, I had a question about the LCA  
9 database issue that you were just talking about.

10 The notion of the database is that for -- as you  
11 said, for California materials. That's what your  
12 presentation listed on the bullet point. So the question  
13 is, how much do certain materials emit? Or what is  
14 the -- the first half of the question is, what are we  
15 ranking in the database?

16 DR. LEWIS: Well, you're looking at a whole bunch  
17 of environmental impact criteria, of which CARB --  
18 greenhouse gas emissions are one. But there's energy use.  
19 There are other pollutant emissions.

20 BOARD MEMBER KUEHL: In the construction of them  
21 or the --

22 DR. LEWIS: Everything from the initial mining of  
23 a material, the fabric -- you know, milling, fabrication,  
24 delivery, use, and then ultimately disposal and so forth.  
25 So the whole idea is there are ways to measure

1 analytically what the environmental impacts are of a given  
2 product at each stage of its use, cradle to either grave  
3 or, ideally, cradle to cradle.

4           And that -- but right now that data is very hard  
5 to come by and -- I mean it's just not --

6           BOARD MEMBER KUEHL: Does it exist in its  
7 disparate and not drawn together? Is it contentious in  
8 each one of its segments? I mean somebody would say, "No,  
9 it doesn't emitted this much," right? "We've got a study  
10 right here"?

11           DR. LEWIS: Well, I think there are -- there is  
12 in fact not enough good data to document. And it's a  
13 process that's going to take years.

14           And the point about the honeymoon, I think what  
15 we want to do is send a long-term message to industry to  
16 help generate a path. You certainly don't want do  
17 anything Draconian, saying starting tomorrow you've got to  
18 do something or other. We can't afford it. And it's not  
19 fair. But if you can set a path and say, "We need to  
20 start developing these kinds of data" -- you know, and the  
21 analogy back to the cracker box. I mean it took the food  
22 industry a long time to develop all of that information.  
23 And now it's standard practice.

24           And if it -- you know, I don't know what the  
25 right number of years is. But it doesn't need to happen

1 overnight, but it does need to happen. And so that's the  
2 goal.

3 BOARD MEMBER KUEHL: If have a question for Ms.  
4 Winston about the -- you know, I'm a Starbucks fanatic and  
5 so I see a whole lot of cups going into the trash, you  
6 know, the plastic ones, the paper ones, the hot holder  
7 cardboard things, and virtually everything. Is there a  
8 goal for -- I mean I know it's kind of tough times. I  
9 know some of them are closing, and everybody's thinking  
10 about how we could do this. But is there a goal for  
11 recycling at the -- sort of as the whole chain or at least  
12 in the United States?

13 MS. WINSTON: Yes, absolutely. As I mentioned  
14 during our speech -- or my talk, I should say, that by  
15 2010, we're really looking at having that front -- what we  
16 call front-of-the-house recycling, which would have those  
17 waste streams available so you could separate your cup,  
18 your lid from -- you know, the cup from the plastic cups  
19 and the straws and things like that. And so the goal is  
20 to have that installed in most stores.

21 And in the coming years, I will say that we are  
22 starting with -- I live in San Francisco. I see Board  
23 Member Migden. I would just say I live in the Bay Area  
24 and I work in San Francisco. And so we're really starting  
25 to unveil that. We're going to do some tests in a couple

1 cities, and San Francisco will be one of those - and we're  
2 looking at another international city - where we're going  
3 to implement some of these front-of-the-house strategies  
4 and hopefully see how those work. And then we'll expand  
5 those to other stores.

6 So absolutely, we're on board --

7 BOARD MEMBER KUEHL: So 2010 for all stores, is  
8 that what you're saying, or 2010 for the test?

9 MS. WINSTON: The goal is to start a program that  
10 can be implemented by that timeframe. So we're starting  
11 in '09 to really test that.

12 As you know, our stores vary in size. Also, as  
13 you know, different communities vary in their policies  
14 around recyclables. So, you know, we, being a national  
15 and an international company, we have to be sensitive to,  
16 you know, those local recycling programs. But the goal  
17 being that there will be some form of customer-available  
18 recycling at front of the house in most of our stores.

19 BOARD MEMBER KUEHL: Well, I guess that's another  
20 question about, does it depend - and I guess the same for  
21 WalMart, or maybe you do this all yourselves - on the  
22 community, what they take?

23 MS. WINSTON: Yes.

24 BOARD MEMBER KUEHL: Kind of what they recycle?  
25 And they tell you -- because I mean, you know, sort of the

1 commercial aspect of it if -- do commercial enterprises  
2 pay for their own trash collection and therefore they  
3 don't have to depend so much? Because it so varies by  
4 jurisdiction in terms of whether they'll take this kind of  
5 plastic or just that kind of plastic and what they do.

6 MS. WINSTON: I see Board Member Mulé, who's  
7 quite familiar with this subject, I'm sure.

8 It does vary by community and it varies by your  
9 hauler and what your contract is established to -- in  
10 terms of recyclables. So it does vary, and that's what  
11 makes it difficult for companies like Starbucks and  
12 WalMart and others to -- or national retailers to make  
13 sure that, you know, the product complies from city to  
14 city, you know, county to county, state to state. And so  
15 it is challenging. And one of the things that I didn't  
16 talk about was really hoping that the Board can maybe  
17 establish, you know, some very progressive policy that  
18 cities can model, so that national retailers like WalMart,  
19 Starbucks and others can consistently recycle in  
20 communities. It is challenging.

21 BOARD MEMBER KUEHL: I have one last question,  
22 Mr. Chairman, to Will, whom I can call by his first name,  
23 I think.

24 I don't know that I agree with you, you won't be  
25 surprised to hear, that incentives are better than

1 control.

2 DGS CHIEF DEPUTY DIRECTOR SEMMES: Well,  
3 especially that it has the report due every day, doesn't  
4 it --

5 BOARD MEMBER KUEHL: Well, I mean, you know, just  
6 looking at my legislative record, you know how I'm in love  
7 with control.

8 DGS CHIEF DEPUTY DIRECTOR SEMMES: I'm still  
9 doing the reports for those.

10 (Laughter.)

11 BOARD MEMBER KUEHL: But I mean it was  
12 interesting -- it was interesting that you said, "Yeah,  
13 but, you know, the Governor told us what to do. And so  
14 consequently that gave us a great incentive." That's kind  
15 of control, isn't it?

16 DGS CHIEF DEPUTY DIRECTOR SEMMES: Thank you. It  
17 is. And that's that balance. I like the method where we  
18 are going out there and creating demand through education  
19 and interest. That may not be fast enough to reduce  
20 global warming or to deal with a landfill problem or  
21 whatever it might be. So those controls still have to be  
22 there. And that's -- it's almost bipolar. But really it  
23 is truly a balance between control and service.

24 And I think that the Integrated Waste Management  
25 Board has a role more so on that service side, which is



1 creating that demand, developing the interest in  
2 recycled-containing -- recycled-material containing  
3 products. But at the same time, if the Waste Management  
4 Board is sort of seeing the lack of something happening --  
5 like low oil prices have affected the recycled carpet  
6 market in a big way. There are three manufacturers --  
7 three recyclers in California really; two are sort of shut  
8 down and a third's kind of close. So you have to look at  
9 it and say, "Well, should we do a recycling fee on carpet  
10 like we do for bottles and cans?" You know, that's a  
11 control and a market signal that might be appropriate for  
12 the --

13 BOARD MEMBER KUEHL: All right. But I was  
14 thinking more of what you said about, well, you know, we  
15 want Corrections to think, "Well, this is a really cool  
16 product."

17 DGS CHIEF DEPUTY DIRECTOR SEMMES: Right.

18 BOARD MEMBER KUEHL: Okay. I've met with  
19 Corrections. They're never going to say, "Oh, this is a  
20 really cool product," you know.

21 (Laughter.)

22 BOARD MEMBER KUEHL: But if we tell them, okay,  
23 recycled orange jumpsuits or whatever, you're just going  
24 to buy those.

25 (Laughter.)

1 DGS CHIEF DEPUTY DIRECTOR SEMMES: Absolutely.

2 There are different ways to skin that cat.

3 So Corrections had a severe problem where  
4 prisoners were flushing sheets down the toilets -- their  
5 bed sheets down the toilets, just for kicks I guess. And  
6 they were able to flush the toilets enough that they could  
7 get a whole sheet down into the system and it would be a  
8 disaster for Corrections. It happened all over all the  
9 prisons all the time.

10 So what they did is they -- Harry Franey managed  
11 this over at Corrections, who's sort of their green guru  
12 guy. He got these flush control valves. You can only  
13 flush them a certain number of times per larger period of  
14 time, which made it so they could only get a sheet about  
15 halfway through before somebody walked by and busted them.  
16 So they stopped having sheets get flushed down the  
17 toilets. That saved them billions of gallons of water.

18 So, when you really think about it, there are  
19 other ways to look at this, not just with a control  
20 mechanism. They needed to stop a severe --

21 BOARD MEMBER KUEHL: You mean, "How can we solve  
22 your problem and..."

23 DGS CHIEF DEPUTY DIRECTOR SEMMES: Right.

24 BOARD MEMBER KUEHL: Okay.

25 DGS CHIEF DEPUTY DIRECTOR SEMMES: And that's the

1 issue that I brought up with the CalTrans District 3  
2 building. They -- productivity and day-lighting was their  
3 real big thing. So they wanted to put their money into  
4 that. And they didn't put their money into waterless  
5 urinals because they don't pay for water there, so, you  
6 know, they didn't really see even a cost benefit to doing.  
7 Even though we know it's the right thing to do, and what  
8 we are going to do with that building, when a valve breaks  
9 in one of those toilets, we're going to just replace the  
10 whole thing with the waterless urinal and not just replace  
11 the valve. Or we'll use a really efficient valve when we  
12 change it in some way.

13           So I don't know. I just am -- I'm less inclined  
14 to go for the control. But you definitely need to be able  
15 to have the stick there when you need it.

16           BOARD MEMBER KUEHL: Thank you, Mr. Chairman.

17           ACTING CHAIRPERSON LAIRD: Thank you.

18           Other questions?

19           Carole.

20           COMMITTEE MEMBER MIGDEN: I just want to make a  
21 comment, to say I'm interested in all the General  
22 Services' analogies have to do with toilets and flushless  
23 urinals and very astute psychiatric terms that range from  
24 bipolars and to schizophrenia. So I'm interested to be  
25 edified by the vast knowledge contained therein by the

1 Department's perspective on what I guess is termed overall  
2 as "dysfunctional".

3 But I'm struck by all of you -- and we appreciate  
4 good corporate partners, for sure. But it also seems that  
5 California is making a good business practice to be green.  
6 And I'm waiting for the Green McBurger, you know, and not,  
7 you know, mean they don't go buy coffee over by your place  
8 with the green burger.

9 So, one is that's commendable and corporate  
10 cooperation also does follow suit with profit and demand  
11 and we have been successful as the society here on  
12 educating Californians to demand reuse. So we appreciate  
13 making those accommodations. We know it's not truly  
14 altruistic always and that it's very much in keeping with  
15 the public -- what the public expectation is now.

16 And can we in California - and I'm intrigued by  
17 the question of national or international models - create  
18 something that could be perpetrated in other parts of the  
19 country? And perhaps we should do more about demand. And  
20 I agree with sanctions. You know, Board Member Kuehl  
21 talks about whether there should be carrots and incentives  
22 or punishments or how do you get compliance? And I'm  
23 struck by the fact that we often saddle communities with  
24 unfunded mandates that make it impossible to comply even  
25 when there's good intention, which is even more

1 demoralizing and wanting to be a corporate sponsor.

2           So I hope that we find the balance, that doesn't  
3 just say to everyone, "You're not doing it correctly."  
4 But we can assist -- and I go back to the different points  
5 of view that San Francisco County may have from  
6 Ridgecrest, which was a community we heard of a couple  
7 weeks ago.

8           And, lastly, perhaps there would never be  
9 resistance -- and it was Board Member Kuehl or Mulé that  
10 said, maybe despite whatever the local jurisdictions ask  
11 for, if the municipalities haven't kept pace, we can still  
12 begin to insist upon some corporate standards that educate  
13 municipalities. So that for good business practice anyway  
14 a standard formula works better than, I would think,  
15 selective ones in different locales.

16           So I appreciate being edified by the advanced  
17 practices. And I hope we'll continue to do more about  
18 demanding from all of our business leaders a way to lead  
19 the way for us in our local communities.

20           Thank you, Mr. Chairman.

21           ACTING CHAIRPERSON LAIRD: Thank you.

22           And some time I'll edify you about the green  
23 burgers in Santa Cruz.

24           BOARD MEMBER KUEHL: Okay.

25           (Laughter.)

1           ACTING CHAIRPERSON LAIRD:   Mr. Mulé.

2           BOARD MEMBER MULÉ:   Thank you, Mr. Chair.

3           First of all, I just would like to thank all of  
4 you for being here today.  This panel in particular I  
5 think was very, very informative to us in terms of finding  
6 out what is being done out there, not only here in  
7 California but throughout the country.  And I really do  
8 look at you as leaders in your fields.

9           And, Will, I know that you are passionate about  
10 what you do.  And I am so glad you're over at DGS, because  
11 it's going to take folks like you working in government to  
12 make the changes that we all are here to do.  So I commend  
13 you for fighting the fight every day.  Just keep going.

14           I do have a few questions.  But just to throw out  
15 a question to everybody in general.  You did give us some  
16 suggestions on what we could do.  But I guess I'm asking  
17 you, here we sit as -- as Will put it, we're somewhat of a  
18 schizophrenic agency too, because we regulate, but then  
19 we -- as we're sitting here today, we're trying to  
20 create -- we're trying to help create that market demand,  
21 not only here in California but throughout the country.

22           And so my question to all of you - and if you'd  
23 like, you can answer - is what do you feel or what do you  
24 think that we can do to help you with creating the market  
25 demand?  I mean, Tony, you talked about working with

1 CalTrans. We have been -- we've met with CalTrans in the  
2 past. We try to nudge them along in utilizing recycled  
3 content materials in their road paving. We try to  
4 encourage them to again up that percentage. We have --  
5 there have been bills introduced which have died because I  
6 think there's just some resistance to doing that.

7           So my question basically to everybody is, is what  
8 can you share with us -- what can we do as a regulatory  
9 agency or as a market development agency here at the State  
10 level to help simulate market demand? And you can answer  
11 today if you'd like. Or you can think about it and come  
12 back and talk with us. Because the other point I want to  
13 make before I close is that I don't see this meeting -- or  
14 this panel as the end of the dialogue. I see this as the  
15 beginning of the dialogue. And I really do hope that all  
16 of you will continue to share the dialogue with us.

17           Howard Levenson is our Program Chief for  
18 Sustainability and Market Development. And you're welcome  
19 to share your information with him, with any of us. But I  
20 really do -- that's what I am asking of you today, is that  
21 you do continue the dialogue with us.

22           So if you'd like, if anybody has any answers to  
23 the question I posed, I'd be happy to hear the answers.

24           Otherwise, again, I just want to thank you all  
25 for being here.

1           Bobbie.

2           MR. FANNING: I think one of the issues that we  
3 deal with -- I mean with the normal and what we would call  
4 traditional recycles, demand is going to help a lot. But  
5 we've moved passed that a little bit in the sense that we  
6 truly utilize global markets in everything to deal with  
7 the volumes and the types of material that we generate.

8           One of the things that continues to be a problem  
9 for us - and I think I alluded to it earlier - was our  
10 problematic waste. There's those items that we deal with  
11 in the stores and clubs, and I think I mentioned this one  
12 earlier, we have ammunition, we have -- of course you've  
13 got CFLs, you have E-waste, you have all those kinds of  
14 things. We certainly recognize the need to do something  
15 about those and would like to do something about those,  
16 but we keep running into roadblocks in every direction.  
17 You know, some help, some guidance, some direction, and  
18 some assistance in trying to address those things would  
19 allow us to proactively go out and address those kind of  
20 problematic waste items.

21           BOARD MEMBER MULÉ: Thank you.

22           Malcolm.

23           DR. LEWIS: One of the arguments that the  
24 Department of Finance makes is this question of cost  
25 effectiveness. And it seems to me that better information



1 about the real cost of a product that includes disposal  
2 and environmental impact and so forth would help you make  
3 that calculation more meaningful. I mean the first cost  
4 is not the only cost that society sees. And so somehow --  
5 you know, I don't know how -- I'm not suggesting a  
6 particular methodology. But thinking in a somewhat larger  
7 timeframe I think could be helpful for that discussion.

8 BOARD MEMBER MULÉ: Thank you.

9 MR. LIMAS: Yeah, I'm not sure of the  
10 relationship between the Integrated Waste Management Board  
11 and the other State agencies, so I'm not sure how you can  
12 really help us. But on the issue of green roads program  
13 or a green plants program, we'll be talking to probably  
14 Air Resources Board, those folks. If you hear of those  
15 efforts, I guess any support you can give to say, "Yeah,  
16 this is a good thing. What's the objective? We're going  
17 to reduce greenhouse gas? We're going to recycle more?  
18 We're for that. How can we work with these folks to make  
19 that happen?"

20 BOARD MEMBER MULÉ: Thank you.

21 MS. WINSTON: Well, first of all, I think what  
22 you're doing today is exactly what we're looking for, is  
23 this interaction and engagement with you as regulators to  
24 determine best practices. So thank you for what you've  
25 done today, and we hope we'll continue this dialogue.

1           I would only say that certainly looking at a  
2 variety of metrics and not creating kind of  
3 one-size-fits-all kind of policy as it relates to  
4 compliance, that would probably be the most helpful for  
5 us. When we look at some of our -- when we measure our  
6 environmental footprint, we do it from a global  
7 perspective. And I say that in that there are some cities  
8 that have created certain policies that mandate certain  
9 recyclable products. But when you look across, the energy  
10 usage that goes into those products is a little different.  
11 And we look at not only what happens locally but what  
12 happens globally when you decide to go with corn-based  
13 products if that's the standard for your recyclable,  
14 because there are some communities around the globe where  
15 corn is a staple. And so by promoting a policy that  
16 suggests that the only standards that you can take or the  
17 only strategy you can make to meet this objective is, for  
18 example, a corn-based product, well, that doesn't consider  
19 the impacts to people that live outside of the U.S. And  
20 so for us that's a challenge.

21           And so I would just say that that's one example  
22 where I think this Board can really set some great, you  
23 know, leadership and policy on how we measure recyclables  
24 and recycled content.

25           BOARD MEMBER MULÉ: Great.

1           DGS CHIEF DEPUTY DIRECTOR SEMMES: If I may, just  
2 a final piece, that with all of the federal stimulus money  
3 coming into California, may I just say to Integrated Waste  
4 Management Board, carpe diem. I mean let's put some deals  
5 together. Let's find some opportunities. Let's get some  
6 things done. Let's get some stuff installed in State  
7 facilities that have high recycled content. Or whatever  
8 is of interest to the Board, we know we can put these  
9 things together. I mean I just learned of something today  
10 on the asphalt. Where we build roads in State facilities  
11 that aren't public roads but they're on State facilities,  
12 do we even know about this asphalt that they're working  
13 on? I mean maybe our folks do. But it's such a detail in  
14 a construction project that at the executive level we just  
15 wouldn't know about that.

16           But I'm now going to make that connection if it  
17 hasn't been made already. And I think there are tons of  
18 those connections that the Board could help us make in  
19 State government that I think would really be able to help  
20 us leverage the money that you all have with federal  
21 stimulus funds to really do some neat things.

22           Thank you.

23           BOARD MEMBER MULÉ: Thank you all and thank you  
24 Mr. Chair.

25           ACTING CHAIRPERSON LAIRD: And let me just echo,

1 I appreciate this panel, I appreciate you all being here  
2 today. And this was a great discussion. I think it  
3 informed everybody that listened, and it is the kind of  
4 interaction that we do want to have and continue to have  
5 and just will consider today a weigh station on just  
6 continuing our work on this. And if you had told me when  
7 I entered the Legislature six and a half years ago that I  
8 would be sitting with Starbucks and Granite Construction  
9 and WalMart talking about just how sustainable -- and DGS  
10 for that matter --

11 (Laughter.)

12 ACTING CHAIRPERSON LAIRD: -- how sustainable  
13 they were, I would have laughed you out of the room. And  
14 so I think just the fact that we were having this  
15 discussion today is incredible progress. And so I just  
16 speak, I'm sure, on behalf of the Committee and the Board  
17 and saying we just really look forward to continuing to  
18 carry this forward.

19 So thank you for the panel today.

20 (Applause.)

21 ACTING CHAIRPERSON LAIRD: And we have one other  
22 item we were going to try to do before we took the lunch  
23 break, and it was the presentation under Item C.

24 Howard.

25 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: If we

1 can have just a minute so we can sort of let folks get up  
2 and get our Chico State folks here.

3 But I do want to thank the panel as well while  
4 they're getting up.

5 And I think you all heard a lot of great ideas.  
6 There's no magic bullets to market development, but it's  
7 product by product and material by material. And a lot of  
8 the things that we heard about rating systems and  
9 protocols and cost savings, we'll be doing follow-ups with  
10 them, we'll be meeting with -- we've met with Will a  
11 couple times already, and I think we can do more on that.

12 So we've got a lot to do.

13 Okay. We're ready to go with our second item,  
14 which is Board Item 11. This is a presentation by Chico  
15 State students on an engineering project that they've done  
16 that's resulted really from the Board's own investments in  
17 developing curriculum, a contract that we had with Chico  
18 State. And I think this is -- although we didn't really  
19 talk about this in the last panel, this is market  
20 development, getting curriculum developed, getting our  
21 engineering students to be able to take a look at these  
22 kinds of materials and work on projects that show --  
23 either lead to specifications or demonstrations of their  
24 viability. So I think this is a great segue to a focused  
25 example of the kinds of work that the Board has done on

1 many fronts to support these kinds of efforts. And we're  
2 really pleased to have Chico State here.

3 In 2007, the Board contracted with Cal State  
4 University at Chico to develop a curriculum on the use of  
5 rubberized asphalt concrete and tire-derived aggregate and  
6 other kinds of materials. And today we want to highlight  
7 this and have some presentations by the Chico State  
8 students, also highlighting some of the actual field  
9 projects.

10 I'm going to turn it over to Albert Johnson,  
11 who's our CIWMB staffer who's been in charge of this  
12 contract. Albert's going to briefly introduce the folks  
13 from Chico. And then, you know, we'll hear from this  
14 presentation. I think you'll be very pleased with the  
15 results that you're going to see and the kind of work that  
16 these gentlemen have been doing over the last few years.

17 MR. JOHNSON: Good afternoon, Chairman Laird,  
18 Committee members and Board members present.

19 This contract I feel has been very successful in  
20 developing the curricula for our future engineering  
21 students that will show them the benefits of reusing waste  
22 tires as an engineering material.

23 This knowledge will be carried with them the rest  
24 of their careers and should in the future reduce the  
25 number -- increase rather the number of tires used in

1 tire-derived aggregate and rubberized asphalt concrete  
2 projects.

3 I'll introduce Professor Cheng from the Civil  
4 Engineering Department at CSU Chico. He's going to go  
5 over briefly everything we've accomplished with this  
6 contract. And then the students will speak. We have here  
7 Cody Menefee and Julian Storelli.

8 So at this point I'll turn it over to Dr. Cheng  
9 and we'll keep it going.

10 (Thereupon an overhead presentation was  
11 Presented as follows.)

12 DR. CHENG: Thank you, Albert.

13 How do we proceed to the next slide?

14 --o0o--

15 DR. CHENG: Thank you very much.

16 Good afternoon. And thank you, Chairman, thank  
17 you Board and Committee for this wonderful opportunity for  
18 this project.

19 The objective of this project is to prepare and  
20 educate engineers for the 21st century on how to utilize  
21 with tires in civil engineering application. The project  
22 team includes contract managers from CIWMB, Chico State  
23 faculties, and the California Pavement Preservation Center  
24 at Chico State.

25 This project is on schedule and under budget.

1 --o0o--

2 DR. CHENG: The project includes two major  
3 portions. The first major portion is on the continuing  
4 education of professionals. Second one is -- which is the  
5 larger one, is to educate university students.

6           So we developed curriculum and also we delivered  
7 those at Chico State. And then we conducted the professor  
8 training workshops to disseminate the information to other  
9 universities in California.

10 --o0o--

11 DR. CHENG: For the professional side, we  
12 developed presentations turnings and then we delivered at  
13 some workshops and conferences which include like  
14 California Asphalt Paving Association, also California  
15 Maintenance Superintendent Association, Transportation  
16 Resource Board meeting at Washington DC, American Society  
17 for Engineering Educators. And we will also deliver our  
18 workshops at APWA, American Public Works Association. And  
19 another one will be coming up in May for the  
20 Rubber-Modified Asphalt Conference.

21 --o0o--

22 DR. CHENG: The Projects was originally kind of  
23 thinking about deliver only one curriculum in the solid  
24 waste management class. But later on we find out it will  
25 be more efficient if we can touch upon, you know, multiple



1 disciplines, because utilizing waste tires is really  
2 multi-discipline things in civil engineering, including  
3 transportation, structural, geotechnical engineering, and  
4 environment. So we task for each discipline with the  
5 opportunity modules and classes. For example, in  
6 transportation engineering class we have a -- we have a  
7 module in classes for transportation class and also  
8 asphalt paving material class.

9 --o0o--

10 DR. CHENG: The materials were developed also  
11 that delivered first as a trial run in Chico State. So we  
12 teach classes you can see in those classes, including  
13 freshman class "Introduction to Civil Engineering Design,  
14 and then went to junior classes like, you know, "Strengths  
15 of Materials, Structural Testing Lab, Contracts and  
16 specs." And then eventually in the senior level classes  
17 including "Soil Mechanics, Reinforced Concrete Design,  
18 Environmental Engineering Design, Transportation  
19 Engineering, Solid Waste Management, Foundations, and  
20 Asphalt Paving Material" classes.

21 Those classes teaching materials are on line.  
22 There's a, you know, website, people can log in and  
23 download those teaching materials. And they also included  
24 some students' sample works and references.

25 --o0o--

1 DR. CHENG: And then we went on to kind of  
2 disseminate the information out, and we conducted  
3 professional training workshops in three different  
4 locations: Sacramento, Pomona, and San Luis Obispo.  
5 About 30 professors from 15 different universities, not  
6 only -- when we conducted, we found out that not only  
7 California State University interested in this, but also  
8 some private universities like Stanford, and community  
9 college, and UC system like UC Davis, UC Berkeley and UC  
10 Irvine, they also interested and attended workshops. So  
11 they were very successful. We got good feedback on them.

12 --o0o--

13 DR. CHENG: The next I want to introduce you to  
14 kind of like a student presentation. It's in my  
15 transportation engineering class. And students formed  
16 groups and then they work on, you know, student  
17 assignments. The following will be two students, they're  
18 going to give you a presentation on their assignment.  
19 They formed a hypothetical company and worked on  
20 hypothetical projects.

21 So next will be Cody and Julian.

22 ACTING CHAIRPERSON LAIRD: Welcome.

23 MR. STORELLI: Good afternoon. My name's Julian  
24 Storelli. And Cody and I are going to present an example  
25 student design project incorporating the use of waste

1 tires as a construction material.

2 --o0o--

3 MR. STORELLI: We are from UCS, Environmental  
4 Construction Services, our hypothetical consulting forum.  
5 And we're going to present a proposed hypothetical  
6 expansion of Highway 99. And our design incorporates the  
7 use of waste tire products as various construction  
8 materials.

9 --o0o--

10 MR. STORELLI: In California alone, an estimated  
11 40.2 million waste tires are generated each year. About  
12 30 million of these tires are diverted from landfills to  
13 constructive uses such as reuse, retreading, civil  
14 engineering applications, and as an energy source. This  
15 leaves about 10 million tires to be disposed of each year.

16 It is necessary to properly manage the vast  
17 amounts of waste tires produced each year to avoid the  
18 significant threats potentially posed to both the public  
19 health and the environment.

20 We at UCS understand both the problems posed by  
21 the generations of waste tires and the benefits of using  
22 waste tires in civil engineering applications. The  
23 expansion project of Highway 99 in Chico, California,  
24 illustrates the practical use of incorporating waste tires  
25 into various aspects of a civil engineering design

1 project. And Cody is going to explain the next portion of  
2 the project.

3 --o0o--

4 MR. MENEFE: Good afternoon. Menefee. And our  
5 project is located in Chico on Highway 99, from East Park  
6 to Highway 32.

7 --o0o--

8 MR. MENEFE: We're going to be utilizing  
9 rubberized asphalt in the expansion of Highway 99. Also  
10 we'll be using tire-derived aggregate as a backfill  
11 material. And it will also be used for slope  
12 stabilization.

13 --o0o--

14 MR. MENEFE: What is rubber asphalt? It's a  
15 composite of traditional asphalt mix, recycled tire rubber  
16 and aggregate.

17 It was first developed in the sixties in Arizona  
18 by Charles McDonald. CalTrans began using it in 1978.  
19 And today it's extensively used here in California  
20 Arizona, Texas, and Florida. And it is used in chip  
21 seals, inter-layers and hot-mix asphalt.

22 --o0o--

23 MR. MENEFE: This is an example project. This  
24 is an example project. This is at an intersection in Los  
25 Angeles. The top picture you could see the interaction

1 has bad cracking around it. And a year later you can see  
2 the section where they repaved with rubberized asphalt.  
3 And you can see it's in really good condition. And even  
4 the surrounding areas are in good condition.

5 --o0o--

6 MR. MENEFE: Five years down the road you can  
7 still see the intersection used with rubberized asphalt is  
8 in really good condition, while the surrounding area is  
9 beginning to crack.

10 And ten years down the road you see around the  
11 intersection the road has been sealed, while the section  
12 used with rubberized asphalt is still in good condition.

13 --o0o--

14 MR. MENEFE: We used rubberized asphalt for the  
15 entire project, which is about 2.1 miles long, and it will  
16 use about 88,700 square yards of asphalt. This is not  
17 including the on or offramps. And this is going to expand  
18 the current two-lane freeway into a six lane.

19 --o0o--

20 MR. MENEFE: Some benefits of using rubberized  
21 asphalt is it utilizes a waste material of tires, and it  
22 uses about 25,000 tires alone on this project, which is  
23 2,000 tires per lane mile. It reduces vibration and  
24 noise. It requires less maintenance. It improves  
25 durability and traction. And when it's raining, the

1 spray/splash effect is actually eliminate -- is reduced  
2 and it eliminates standing water.

3 And the increased contrast in the road actually  
4 improves the striping visibility.

5 --o0o--

6 MR. MENEFE: And I'm going to turn the floor  
7 back over to Julian, and he's going to talk about  
8 tire-derived aggregate.

9 Thank you.

10 MR. STORELLI: All right. The expansion of  
11 Highway 99 will require the construction of a retaining  
12 wall on the portion of highway that is elevated above the  
13 existing ground surface. The retaining wall is necessary  
14 to prevent the downslope movement or erosion of the soil  
15 roadway structure.

16 The design of the retaining wall is largely  
17 dependent upon the lateral earth pressure exerted from the  
18 soil of the roadway structure.

19 The lateral earth pressure increases as the  
20 weight of the soil on the roadway structure increases. As  
21 the lateral earth pressure goes up, the force that the  
22 retaining wall must resist increases. A larger lateral  
23 earth pressure requires the retaining wall to have more  
24 concrete and more reinforcing steel, which increases the  
25 cost of the wall.

1           The use of the lightweight backfill material for  
2 the retaining wall would reduce the lateral earth  
3 pressure, reducing the size of the retaining wall,  
4 lowering its cost. Waste tire-derived aggregates, or TDA,  
5 will be used as the backfill material for the retaining  
6 wall.

7                               --o0o--

8           MR. STORELLI: Tire-derived aggregates, or TDA,  
9 are waste tires which have been processed into small  
10 pieces of consistent size and shape.

11           TDA possesses properties which civil engineers,  
12 public work directors, and contractors need. It is a  
13 lightweight material. Its unit weight is about half that  
14 of soil. It has a high permeability, meaning that water  
15 can easily pass through the material. And TDA is very  
16 durable.

17           And the use of TDA can help solve the significant  
18 waste management problem, while considering natural  
19 aggregate resources. TDA is divided into two categories,  
20 Type A and Type B.

21           Type A is processed into chips between 1 and 3  
22 inches in size, and is generally used as a drainage  
23 material, a gas leachate collection medium, and as a  
24 vibration dampening layer.

25           Type B is processed into shreds generally 12

1 inches in size and less, and is used as lightweight fill  
2 material for embankments and retaining walls.

3 --o0o--

4 MR. STORELLI: Since TDA is lightweight, about  
5 half that of soil, it can be used as a construction  
6 material in a wide variety of projects, especially the top  
7 highly compressible grounds. The lateral earth pressure  
8 exerted on the remaining wall is lower due to the  
9 lightweight of the material. And TDA has a high void  
10 content compared to water -- compared to soil, allowing  
11 water to easily drain through the material, lowering the  
12 weight and the lateral earth pressure of the roadway  
13 structure especially during wet seasons.

14 --o0o--

15 MR. STORELLI: And here we have examples of past  
16 successful projects which incorporated the use of TDA.

17 The first project was in Topsham, Maine. And it  
18 was 300-meter-long bridge built atop 50 feet around, 50  
19 feet of highly compressible marine clay. And this  
20 resulted in an abutment slope to have a factor of safety  
21 around 1. And the most economical solutions to improve  
22 the factor of safety was to excavate the slope and  
23 backfill it with TDA.

24 And after this project was completed, for about  
25 five years it was monitored and it had very successful



1 results.

2           The next project was completed in 2003 in  
3 California. And Route 91 in Riverside, California, was to  
4 be a widened. And in order for the road not to encroach  
5 on existing property, a retaining wall was built and the  
6 wall was backfilled with TPA. And the result of using TDA  
7 was a lower cost in the wall and 837,000 waste tires were  
8 used in this project.

9                               --o0o--

10           MR. STORELLI: This right here shows an example  
11 of where a retaining wall would be required on the 99  
12 expansion project.

13                               --o0o--

14           MR. STORELLI: The use of TDA in the Highway 99  
15 expansion project has both economical and environmental  
16 benefits. The size of the retaining wall would be  
17 reduced, lowering the overall cost of the project. Waste  
18 tire stockpiles would be reduced by about 75 tires per  
19 cubic yard of fill used.

20                               --o0o--

21           MR. STORELLI: We at ECS recommend the use of  
22 rubberized asphalt concrete for the paving expansion and  
23 TDA for the slope soil stabilization and retaining wall  
24 backfill. The use of waste tire products will save money  
25 with the initial construction costs as well as saving

1 money in future maintenance costs.

2 In addition, waste tires will be diverted from  
3 landfills, helping to solve a major environmental issue.

4 Thank you for your time.

5 ACTING CHAIRPERSON LAIRD: Thank you very much.

6 Any questions or comments from Committee members?

7 COMMITTEE MEMBER MIGDEN: It's very inspiring.

8 I heard Chico State was a party school.

9 (Laughter.)

10 COMMITTEE MEMBER MIGDEN: So you've proven that  
11 different, huh?

12 (Laughter.)

13 DR. CHENG: Yeah, we have a great engineering  
14 program.

15 COMMITTEE MEMBER MIGDEN: They recycle those  
16 alcohol bottles into the thing with the asphalt?

17 (Laughter.)

18 COMMITTEE MEMBER MIGDEN: Anyway, gentlemen, it's  
19 very impressive, it's terrific. And I hope we can just  
20 continue to convince folks involved in road construction,  
21 you know, that asphalt and the kinds of projects that  
22 you're initiating are the way to go in the future.

23 And we hope we can maintain -- have the strength  
24 in that composition to take care of everything that roams  
25 our roadways.

1           So thanks very much.

2           DR. CHENG:   Thank you very much.

3           ACTING CHAIRPERSON LAIRD:   Thank you.

4           Sheila.

5           BOARD MEMBER KUEHL:   Just one further comment.

6           I think, just to let you know, because you'll  
7 probably be creating a number of presentations over the  
8 next 50 years of your work life, this was really good  
9 because of the simplicity of it and the clarity of the  
10 points that you wanted to make.

11           It's more effective when you don't read to us  
12 what we're reading on our screen.   Because the whole point  
13 of the presentation is you give us the bullet points to  
14 look at, then you explain the bullet points as you go  
15 along.   And I thought you did very well for most of it.

16           I wonder if there's an application for this.   Do  
17 you -- is this simply a project for school for, you know,  
18 a grade or credit or whatever, or is this applicable as a  
19 presentation?   I understand you're a fictional company.  
20 But I mean the clarity of the benefits of these two  
21 products from tires I think was very clearly presented and  
22 would be I think useful to us and others to explain it to  
23 localities and other places that really don't understand  
24 why one would be better than the other.   I know you'll say  
25 sure, right?

1 (Laughter.)

2 BOARD MEMBER KUEHL: Although I don't know if  
3 you'll go along with every presentation as a presenter.  
4 But I think this is very useful for us, Mark.

5 EXECUTIVE DIRECTOR LEARY: Member Kuehl, we've  
6 long tried to market this kind of thinking in approaches  
7 to local jurisdictions as they build their roads and build  
8 their retaining walls into the future. I don't know that  
9 we've ever heard it quite said so elegantly as the two  
10 gentlemen --

11 BOARD MEMBER KUEHL: Yeah, elegantly in the sense  
12 of without extraneous curlicues, so that people can really  
13 understand. I think we ought to be able to use this,  
14 because it really is one of the clearest, simplest, but  
15 most convincing presentations. I thought it was really  
16 well done.

17 So, perhaps we ought to see if there's a way to  
18 adapt the presentation. This is just an example for, you  
19 know, Highway 99. But still, the notion of why the  
20 pavement and why the retaining walls, I think we could use  
21 it.

22 EXECUTIVE DIRECTOR LEARY: I think with any luck  
23 at all, those two will be future CIWMB employees. That's  
24 the way I'd like to see it work out.

25 BOARD MEMBER KUEHL: Yeah, and by then we'll try

1 to get the furloughs repealed.

2 (Laughter.)

3 ACTING CHAIRPERSON LAIRD: I'm sorry that Member  
4 Kuehl depressed you by acknowledging that you might have a  
5 50-year career.

6 (Laughter.)

7 BOARD MEMBER KUEHL: I'm sorry. I'm sure you'll  
8 get retirement from some of your jobs, which legislators  
9 didn't. So that's why we're still here.

10 ACTING CHAIRPERSON LAIRD: But it's amazing that  
11 you could start a 50-year career with something that was  
12 referred to as an elegant PowerPoint presentation. That  
13 is very good.

14 And we are so appreciative, that we have prepared  
15 certificates of appreciation for both Julian and Cody.  
16 And it acknowledges your innovative civil engineering  
17 class project and your willingness to embrace the use of  
18 alternate environmentally friendly construction  
19 technology. And it says that "The road to a greener  
20 California will be paved with products that continue to  
21 find and better uses for millions of waste tires.  
22 Congratulations on a job well done."

23 And it is signed by each one of us.

24 And so for Julian and Cody, we really wish to  
25 thank you and acknowledge you for your work. And as we

1 head into our lunch break, the members are going to come  
2 around so that we can take a picture with you and the  
3 certificates, that you can hang on your wall for your  
4 50-year career.

5 (Laughter.)

6 ACTING CHAIRPERSON LAIRD: So we really  
7 appreciate you being here.

8 We will go into recess and come back at 1:30.

9 And the members will walk around so that we can have our  
10 pictures taken.

11 DR. CHENG: Thank you so much.

12 (Thereupon a lunch break was taken.)

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1 AFTERNOON SESSION

2 ACTING CHAIRPERSON LAIRD: Okay. Thank you all  
3 for bearing with us.

4 I'm going to call the Committee hearing back to  
5 order. We're going to resume the agenda right where we  
6 left off. So we're going to take up Board Item 12. We're  
7 going to go in order.

8 I know we have some people that have to leave by  
9 3. I know that's a tight timeline. But we're going to do  
10 our best.

11 And so let's move to Item No. 12.

12 WASTE COMPLIANCE & MITIGATION PROGRAM DIRECTOR

13 RAUH: Yes, thank you, Chairman Laird.

14 I'm Ted Rauh, Waste Compliance and Mitigation  
15 Program Director.

16 Item 12, Committee Item D, is a presentation of a  
17 contractor report prepared by Dr. Trish Foschi and  
18 Research Technician Becky Quinlan from SAN Francisco State  
19 University.

20 The report details their results to develop  
21 currently available satellite technology to locate and  
22 monitor waste tire piles. Which is not what it says  
23 directly on the overhead. So so far I'm doing pretty well  
24 here.

25 To set the stage for this item I'm going to turn

1 it over to our Contract Manager, Darryl Petker, who will  
2 give you --

3 ACTING CHAIRPERSON LAIRD: I think you're only  
4 off by remote imagery.

5 WASTE COMPLIANCE & MITIGATION PROGRAM DIRECTOR

6 RAUH: Right. But I was off.

7 (Laughter.)

8 ACTING CHAIRPERSON LAIRD:

9 WASTE COMPLIANCE & MITIGATION PROGRAM DIRECTOR

10 RAUH: With that, Darryl, take it away please.

11 (Thereupon an overhead presentation was

12 Presented as follows.)

13 MR. PETKER: Thanks.

14 And that was my bad -- the words were changed  
15 just to make it a little simpler and not put so much stuff  
16 on the slide, Ted. Thank you, Ted.

17 Again, Mr. Chairman and Board members. My name  
18 is Darryl Petker. And I just kind of wanted to give a  
19 little update and put in context this effort and then  
20 present it. And then I'm going to have the two people  
21 present it here.

22 First, is this is the second agreement we've had  
23 on using satellite current technology - not purchased and  
24 not specific - but a currently available technology,  
25 off-the-shelf stuff -- I'm sorry -- satellite imagery



1 that's off the shelf to put it into a program to see if we  
2 could locate and monitor waste tire piles throughout  
3 California and specifically along the California-Mexico  
4 border, which you heard yesterday was in support of the  
5 border study that was completed.

6           This agreement, which is the second -- let me  
7 back up just a second.

8           The first pilot project was done by NASA. Becky  
9 Quinlan, who you'll hear in a second, was one of the  
10 people that was instrumental in developing that. She  
11 followed us -- or we followed her to San Francisco State  
12 so that we could use that efficiently and keep some  
13 continuity on this project.

14           This agreement was for \$260,000 and has taken  
15 three years to get done in the project. And the purpose  
16 again is to continue to develop the stuff that was  
17 developed at NASA, to see if there is a viable use for  
18 current satellite technology to locate and monitor used  
19 and waste tire locations throughout the border and  
20 California.

21           We asked them to evaluate it, develop it, and  
22 then get back to us with what they found. So we've been  
23 closely monitoring this as we go.

24           They will also discuss the methods they used, how  
25 they do it, explain that to you so you can see how the

1 process works.

2 And on a side note before I introduce them - I'm  
3 just about done now - I've managed numerous contracts  
4 here. And I'd like to say that working with these people  
5 here was the easiest contract I've ever done.

6 Dr. Foschi would never say this, but she actually  
7 lowered her labor costs so that her staff would have more  
8 time to do their work. But I don't think she lowered her  
9 labor. Okay. Always on the phone, always working with  
10 us. It was really nice.

11 And I might also add that she came from San  
12 Francisco today and took Amtrak, just so you know.

13 (Laughter.)

14 ACTING CHAIRPERSON LAIRD: And I'm sure that  
15 change was totally within the wage and hour loss.

16 MR. PETKER: Absolutely.

17 ACTING CHAIRPERSON LAIRD: Thank you.

18 MR. PETKER: I'm really surprised if she charged  
19 us.

20 Anyway, so with that said, please, let me  
21 introduce Dr. Trish Foschi.

22 Please, come on up.

23 And then Becky Quinlan, who will talk in a  
24 second.

25 DR. FOSCHI: All right. Thank you, Darryl.

1           Thank you to the Chair and members of the Board  
2 for having us here and explain -- to allow us to present  
3 this material.

4           I want to say things briefly, because Becky is  
5 really the one who's had the hands-on in this project.  
6 And I'd like her to really -- she will do the  
7 presentation.

8           But I want to -- I'm here really to tell you what  
9 an extraordinarily successful project this has been. And  
10 I come at that -- not just because I'm the PI on the  
11 project, but because I've been in remote sensing for over  
12 25 years. I have been -- since my doctoral work I have  
13 been working on what are called mixed pixel problems.  
14 Now, without going into the technicalities of that, let me  
15 tell you that waste tire piles are a type of mixed pixel  
16 problem. They're difficult and complex things to see in  
17 satellite imagery.

18           So a lot of my own career has been dealing with  
19 such problems. Although I haven't personally dealt with  
20 the mixed -- at the waste tires until dealing with Becky.

21           I've had over 11 years of NASA funding  
22 personally. I've had many years of CALFED funding, State  
23 agencies in California, Department of Boating and  
24 Waterways for one, et cetera, et cetera. International  
25 collaborations with both other geographers - that's

1 because I'm a geographer - and also with computer  
2 scientists, et cetera. I've even started collaborating  
3 with some archeologists abroad.

4 I tell you all of this because most of what I've  
5 done has been on the mixed pixel level. I have a broad  
6 range of experience with that. And, therefore, I'm really  
7 able to tell you that this is a hard problem and it has  
8 been extremely well done, and Becky has really done that  
9 job.

10 So what has Becky done in a nutshell? I would  
11 like to just toot her horn for a brief minute here.

12 First of all, she really is the person who  
13 developed the algorithm to do the computer image  
14 processing. There was another nominal person working with  
15 her. But she really was the person who developed the  
16 algorithm.

17 She also has taught herself - self-taught - how  
18 to visually interpret the imagery to find the tires, in  
19 other words, to be able to see very unresolved objects in  
20 the imagery. There was nobody around to teach her. Even  
21 with my experience in mixed pixels, I didn't know what a  
22 tire looked like either. There was nobody she could go  
23 to, there was no book to look up what do tires look like  
24 in imagery.

25 And then finally she brought these two parts

1 together, the computerized part and the visual  
2 interpretation part, into a method which is rather nicely  
3 packaged at this point. She's worked with Waste  
4 Management Board people, on the ground and others, to come  
5 up with a methodology for how to go out in the field, how  
6 to use the -- how to use the technique, and one that could  
7 be packaged and passed on with some instruction.

8           So that's all I have to say for the moment. I  
9 will introduce then Becky, who will give you a little bit  
10 more of the nuts and bolts.

11           Thank you.

12           MS. QUINLAN: Thank you, Trish. And thank you,  
13 Darryl.

14           And thank you to the Board for this opportunity.

15           ACTING CHAIRPERSON LAIRD: Welcome.

16                               --o0o--

17           MS. QUINLAN: As Darryl told you, the first study  
18 was the NASA study. And that area was less than 50 square  
19 miles and is represented by the two -- by the four little  
20 dots. There are two up in Sonoma-Marín area and two in  
21 southern California.

22           The current study is represented by the polygons,  
23 the darker pink polygons there in California. That  
24 encompasses well over 7,000 square miles.

25                               --o0o--

1 MS. QUINLAN: When I get a satellite image it  
2 looks about like this. And the red in this image is  
3 vegetation. There are some power lines in this image.  
4 There's a road. And there are waste tires. This image is  
5 about a quarter square mile -- sorry -- a quarter mile on  
6 each side. And so we're really already targeted on the  
7 tires here.

8 Please remember we're talking about 7,000 square  
9 miles. So when I get the image, I don't know where the  
10 tires are to start with.

11 --o0o--

12 MS. QUINLAN: This is the result of the output of  
13 the tire model. That's the model, the algorithm that I  
14 developed to find tires. Again, it doesn't really tell  
15 you very much. The white pixels are where the computer  
16 thinks the tire might be. And the black -- the computer  
17 says, "I don't know what it is, but it's probably not  
18 tires."

19 So I need to make this into a format that I can  
20 read and visually interpret. And the first step there is  
21 to do what's called pan sharpening. Pan sharpening makes  
22 it easier to visualize the tires or whatever objects are  
23 in an image. And then I lay the tire results over that  
24 pan sharpened.

25 --o0o--

1           MS. QUINLAN: Now, you can see the power lines in  
2 the left-hand side of the image. You can see the road  
3 just south of the tires. And then the bright green dots  
4 there are where the computer thinks the tires might be.

5           Then I create -- then this is the pan-sharpened  
6 image. You can see how much clearer it is. Then I'll  
7 create something for the inspectors so that they can go  
8 find this site. This doesn't really give you a lot of  
9 information yet.

10           So first I circle areas where I think there might  
11 be tires. Then I point out any landmarks in the area that  
12 they might be able to use to find them. Then I give them  
13 a description of the site as well as the latitude and  
14 longitude.

15           They head out and see what's in that location.

16                               --o0o--

17           MS. QUINLAN: And in that particular location  
18 this is what they found - 500 to 1,000 waste tires  
19 dispersed in piles and dispersed around. Also evidence of  
20 tire burning along an old road in the desert.

21                               --o0o--

22           MS. QUINLAN: So to represent that numerically,  
23 I'm afraid I may end up reading a little bit from this  
24 slide.

25           First I'd like to tell you what is not on the

1 slide. What's not on the slide --

2 ACTING CHAIRPERSON LAIRD: Ms. Kuehl left.

3 MS. QUINLAN: What was that?

4 ACTING CHAIRPERSON LAIRD: Ms. Kuehl left.

5 MS. QUINLAN: Oh. I'm safe then.

6 What's not on the slide are tire sites that I  
7 already knew about before the analysis happened.

8 For instance, in Sonoma County there were sites  
9 that we had already found with the pilot study. And in  
10 California-Mexico Border Region 2, there were two sites  
11 that were published in the Region 9 EPA publication. So I  
12 already knew about those sites. I used those sites to  
13 calibrate the model. They're not among these results.

14 Also not among the results are sites that  
15 inspectors were unable to access. They may have  
16 approached a property and there was a solid wall all  
17 around it and they didn't climb the wall to look in. So,  
18 those sites are not included in these results either.

19 For instance, in the California-Mexico Border  
20 Region 2, I submitted 89 potential waste tire sites to  
21 inspectors. They were only able to access 76 of those.  
22 So those are the ones that are represented right now.

23 The three categories - correctly identified,  
24 incorrectly identified due to presence of dark object, and  
25 uncertain - might be a little confusing.



1           So "correctly identified" means that I as the  
2 image analyst described the area. When the inspector got  
3 there, that's what they found.

4           "Incorrectly identified due to presence of dark  
5 object" means that I said it might be tires, and there was  
6 something there, but it wasn't tires. It was a pond or a  
7 black plastic or asphalt.

8           "Uncertain" is a kind of catchall category for  
9 sites that cannot be placed in correctly or incorrectly  
10 identified. Inspectors may have failed to find the exact  
11 location. Or they had limited access; they were able to  
12 find the location, they were able to look through a fence,  
13 but they weren't actually able to go in and pinpoint the  
14 exact site.

15           As you see, from Sonoma County 82 percent of the  
16 sites were correctly identified and 3 fell into that  
17 strange uncertain category.

18           Overall in Sonoma and Marin counties there --

19           ACTING CHAIRPERSON LAIRD: I'm sorry. I just  
20 said that was Marin.

21           (Laughter.)

22           MS. QUINLAN: In both Sonoma and Marin counties  
23 we actually did that combined. So although the results  
24 were represented separately here, it was one phase of the  
25 project. And that encompassed an area of 2,687 square

1 miles. That was all of Sonoma County and then the  
2 northern portion of Marin County.

3 For California-Mexico Border Region 1, that's  
4 all in Mex -- sorry -- that is all in California, 121  
5 sites were submitted to inspectors and were accessible and  
6 were not already known by me. 76 percent of those sites  
7 were as described by me in the analysis. And that was  
8 over an area of 1,800 square miles.

9 In California-Mexico Border Region 2, that was a  
10 majority in Mexico, a little bit of California, and a tiny  
11 bit of Arizona. One site was in Arizona.

12 Again, that was 3,281 square miles. And 87  
13 percent of the sites were as identified from satellite  
14 imagery.

15 And as you heard yesterday if you were here, Dr.  
16 Ganster said that the Mexican authorities were really  
17 pleased with the amount of tires piles that we found that  
18 they didn't already know about.

19 So overall, the area was 7,785 square miles for  
20 this project. And we completed it with an 80 percent  
21 success rate for the "correctly identified" column there.

22 --o0o--

23 MS. QUINLAN: So visually some of the results  
24 would look like this. In Sonoma County, for the picture  
25 on your left, that again is the result of the tire model

1 in bright green representing where there are tires. And  
2 you'll see later this is an area that's -- actually, no.  
3 Sorry. Wrong one.

4 So this area is in Sonoma County. And that's  
5 what it looks like from the satellite. Again, vegetation  
6 is red.

7 The second set of pictures is in southern  
8 California, in California-Mexico Border Region 1. And the  
9 area circled in red is the area that you see a photograph  
10 of right below it.

11 --o0o--

12 MS. QUINLAN: These are both in northern Mexico.  
13 The site at the top is a known waste tire distribution  
14 site. And you can see here this shows you kind of the  
15 benefits of monitoring that you can do with satellite  
16 imagery. This is a known site. But you can see the fire  
17 lanes are being encroached upon by the tires.

18 And, secondly, there are a lot of tire piles in  
19 northern Mexico are actually used for fencing. So you'll  
20 see a lot of land delineations made with tires.

21 --o0o--

22 MS. QUINLAN: We've made a number of improvements  
23 over the course of this project. One is with the pan  
24 sharpening and the step-by-step guide with tools for  
25 inspectors. We found that communication between the

1 analyst -- as you can see, these satellite images  
2 sometimes are hard to interpret -- really needs to be  
3 focused on communicating with the tire inspectors  
4 themselves. And jurisdictions vary according to site.  
5 And we make sure that we provide as many tools as possible  
6 to help the tire inspectors get to where they need to go.  
7 And to that end we've developed the snapshot,  
8 such as the picture I showed you earlier, and Google-Earth  
9 files so that they don't have to type in latitude and  
10 longitude. It's already there for them, which really  
11 reduces human error.

12 --o0o--

13 MS. QUINLAN: So for the future, long-term  
14 monitoring is certainly a possibility. On the left-hand  
15 side you can see one site -- two pictures of the same  
16 site. The first has arrows pointing to where there were  
17 tires. The second, you can see the white area that's been  
18 scraped clean down to bare earth for the tires.

19 And the second picture would be representing that  
20 we can monitor other things other than just waste tires.  
21 We can monitor dumpsites. We can monitor invasive  
22 species. All sorts of other things we can use with this  
23 same imagery and with a similar process.

24 Well, thank you so much for this opportunity to  
25 present. And I'll be happy to answer any questions you

1 might have.

2           ACTING CHAIRPERSON LAIRD: Let me just ask one  
3 question that's a general one.

4           MS. QUINLAN: Certainly.

5           ACTING CHAIRPERSON LAIRD: You were very specific  
6 about sort of the percentages that things popped up in  
7 your observation.

8           Do you have sort of a ballpark of, okay, using  
9 this technology, would you say -- I don't know what the  
10 number is -- 75 percent of the time you really identify  
11 something that's a tire site without inspection or --  
12 where are you in the -- I don't know what the word is --  
13 you know, high definition of really getting to things?

14          MS. QUINLAN: I'm happy to report it's 79.98  
15 percent. Yeah, for this project that's what it was.

16          ACTING CHAIRPERSON LAIRD: And you wish it was  
17 just two-hundredths higher?

18          MS. QUINLAN: I'm sorry?

19          ACTING CHAIRPERSON LAIRD: You wish it was  
20 two-hundredths higher?

21          MS. QUINLAN: Of course I do, yes. I'm happy to  
22 round up to 80 if that's good with you.

23          And that is well -- that's certainly a very good  
24 rate for remote sensing analysis of natural phenomena. I  
25 know that tire disposal isn't necessarily considered a

1 natural phenomena. But when we look at the Earth's  
2 surface and it's kind of a wavy edges sort of thing,  
3 that's really --

4 ACTING CHAIRPERSON LAIRD: Because you could be  
5 dealing with shadows or other things that might --

6 MS. QUINLAN: Yes.

7 ACTING CHAIRPERSON LAIRD: The other question I  
8 had was, it was interesting to see the map and see the  
9 quarter just south of the border for however many miles.  
10 Did you learn things about what you found there that you  
11 hadn't even speculated on? I mean what was -- what sort  
12 of came out of that in terms of knowledge that was new?

13 MS. QUINLAN: Well, I can't speak to the  
14 causality. But there are lot more waste tire piles south  
15 of the border than we have in California. And whether  
16 that's through regulation or through culture, there's a  
17 definite difference between the two.

18 I certainly learned about some creative uses for  
19 tires. There was one site that was -- I wrote down on my  
20 guess of what it was. I said, you know, I think this is a  
21 paint ball range.

22 (Laughter.)

23 MS. QUINLAN: And it was a paint ball range. So  
24 we use tires for a lot of things that we don't necessarily  
25 think about on a day-to-day basis.

1           ACTING CHAIRPERSON LAIRD: That's amazing.

2           Any other questions?

3           COMMITTEE MEMBER MIGDEN: That's interesting.

4           Are you sure the Mexicans didn't know about those  
5 tires?

6           MS. QUINLAN: They said they didn't.

7           COMMITTEE MEMBER MIGDEN: Okay. And so what  
8 you're able to do, we can't surveil by planes and anything  
9 else? Is this anything akin also to what firefighters are  
10 using?

11          MS. QUINLAN: Actually I -- here at my fire  
12 department. And I'm not a fire fighter myself. I'm an  
13 EMT. But I was speaking to a fire fighter about this  
14 particular issue about looking for objects as you fly  
15 over. It's actually very difficult in the moment to -  
16 even when you know what you're looking for and you know  
17 approximately where it is - to find an object like a  
18 downed plane in their instance.

19          COMMITTEE MEMBER MIGDEN: Because that's the  
20 naked eye looking?

21          MS. QUINLAN: Right. And this we have the  
22 advantage that it's a still picture. I have a number of  
23 different ways to look at it, both with a computer and  
24 with my own eyes. And I have a number of different ways  
25 with the computer to look at it. So I have the advantage

1 of being able to spend time in each location.

2 And that while an air plane certainly probably  
3 would work, I don't know if -- they're definitely two  
4 different techniques.

5 COMMITTEE MEMBER MIGDEN: But that's heretofore  
6 what they used to do, you try to look for stuff and you  
7 surveil. And you're saying we have a new approach?

8 MS. QUINLAN: Right. We have a number of methods  
9 in the past. One was using CHP helicopters, both  
10 reporting what they saw when they were out. And also  
11 zeroing in on complaints. That's another way that we  
12 find -- have found tires in the past is through --

13 COMMITTEE MEMBER MIGDEN: People call in?

14 MS. QUINLAN: Right.

15 MR. PETKER: Let me, if I could, just jump in  
16 here a little bit. And the way this would work is she  
17 would provide us with the information, and then we would  
18 cooperate with the grantees or our inspectors to -- and  
19 sometimes even Becky would go out, and we would double  
20 check, confirm that.

21 Some of those times we would use helicopters if  
22 it wasn't accessible easily or cover quite a few sites at  
23 one time from the CHP. And then other times we'd have  
24 people -- inspectors drive to those sites to do that.

25 So in answer to the question about can we do it



1 through helicopters or planes, yes, we can.

2 So we're kind of evaluating the cost effect of it  
3 right now. And satellite imagery is not cheap. So  
4 there's some --

5 COMMITTEE MEMBER MIGDEN: Neither are the  
6 helicopters

7 MR. PETKER: Neither are the helicopters, yes.  
8 So we're discussing those right now.

9 COMMITTEE MEMBER MIGDEN: Yes, Doctor, did you  
10 want to --

11 ACTING CHAIRPERSON LAIRD: If you'd move to the  
12 mike.

13 DR. FOSCHI: May I just say one thing to sort of  
14 bring a couple of these points together.

15 Your question about the ballpark accuracy and  
16 also the timeframe of three years on the project.

17 Let me put it this way. Normally when you do a  
18 project that's this kind of algorithm development there's  
19 much more to-and-fro between ground data coming in,  
20 develop algorithm, go back, ground, back and forth, back  
21 and forth between the reality on the ground and the image  
22 itself.

23 You learn to adopt one to the other until you get  
24 a maximum and then you're happy when you get 80 percent.  
25 That even sometimes with easy subjects.

1           Now, Becky has had, in a sense, not a lot of  
2 ground data throughout this project. The amount of -- you  
3 know, with the few sites she had in Marin and Sonoma were,  
4 you know, a handful compared to what was going on in the  
5 California-Mexico border area. And she had only a few  
6 sites -- ground truth sites, as we call them, in that  
7 area.

8           So, the -- if anything -- I mean this is why I'm  
9 looking at this as being extraordinary results. 80  
10 percent on a mixed pixel target with as little of the back  
11 and forth that would normally go on is excellent. One  
12 could only assume -- I would only assume that given, in a  
13 sense, an in-house use of this over time, that the  
14 percentage would go way up. You should gain at least  
15 another 10 percent. And so that's even more  
16 extraordinary.

17           So I would judge this as being really at a pilot  
18 project level.

19           Now, having also said that, because there's been  
20 a lot of different bodies involved, the Waste Management  
21 Board, the people at San Diego, the people in -- the  
22 environmental people in Mexico and so forth, there's been  
23 a lot of delays of the ground part. So there's been a lot  
24 of dead time in this three years.

25           And, in fact, we've had -- we are under budget.

1 We are under budget because Becky's time has not been  
2 used, you know, to do everything. There could have been  
3 more.

4 So I would like to say that essentially, again -  
5 and we're looking at a pilot project rather than a fuel  
6 blown - we did it

7 ACTING CHAIRPERSON LAIRD: All right. Thank you.  
8 That's very helpful.

9 Before we finish, I was going to ask if the staff  
10 had any sort of last comments you wish to make.

11 WASTE COMPLIANCE & MITIGATION PROGRAM DIRECTOR  
12 RAUH: I think the only thing we would add is that we too  
13 are very grateful for all the effort that the contractor  
14 and investigator have made. And as I did not say in my  
15 introduction but I think has come out here, we do intend  
16 to come back to the Board in a couple of months with some  
17 suggestions and recommendations on what to do with this  
18 analysis as part of the tire plan analysis.

19 ACTING CHAIRPERSON LAIRD: All right. Thank you.

20 MR. PETKER: One more thing, if I could add, is  
21 we received several inquiries, both from the U.S. EPA, the  
22 University of Texas, and some other organizations, who  
23 said, "Can we have that model?" In other words they were  
24 going to develop on it. So sometimes copying things is a  
25 pretty nice form of flattery.

1           So there is interest out there.

2           COMMITTEE MEMBER MIGDEN:   And not stealing our  
3   patents.

4           Anyway, I'm very proud of San Francisco State, as  
5   I eternally am, and I know I'm joined by the Chair,  
6   because it's got a vibrant history and certainly an  
7   innovative one.   And doctors and sort of the next  
8   generation coming aboard, we're very -- we're thrilled  
9   that you will assist us in our work.   And we do think that  
10   biotechnology, at least I do, in a lot of these  
11   innovations will be the ways to eliminate and emulsify  
12   waste and find it and get rid of it.   And it's exciting to  
13   be part of that new era.

14          I thank you both.

15          MR. PETKER:   One more thing, if I could add,  
16   is - Dr. Ganster said it yesterday, and I was told it  
17   also - is that the officials from Mexico were very  
18   interested in this.   So I'll leave it at that.   But okay.

19          Thank you.

20          ACTING CHAIRPERSON LAIRD:   Thank you.

21          And I echo Carole's comments and just -- also I  
22   just wanted to thank you for waiting too.   I know that  
23   there were presentations in front of you.   And so I  
24   appreciate this.   This has just been very helpful, and  
25   we'll look forward to the follow-up that we're going to

1 get too.

2 Thank you.

3 We'll move on to Committee Item E, Board Item 13.

4 And now the rest of the items are decision items.

5 And hopefully we will start to move through them.

6 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Thank  
7 you, Mr. Chair. Howard Levenson again.

8 And while staff comes up, just for the sake of  
9 everyone who's listening, I wanted to note the  
10 relationship of all these tire items together. There's 13  
11 tire items on this month's agenda. There are 4 of them  
12 that don't have funding implications. You just heard the  
13 satellite one, the Chico State presentation, and yesterday  
14 you heard the border tire study and the hauler  
15 regulations.

16 All of the other tire items have funding  
17 decisions that the Board's making this year using Fiscal  
18 Year 2008-2009 fundings that have been allocated  
19 previously.

20 So you heard surveillance equipment and  
21 enforcement yesterday and the clean-up grants yesterday.  
22 Now we're going to hear a series of additional funding  
23 items. The first one will be Item 13, which is the grant  
24 awards for Rubberized Asphalt Concrete Grant programs.  
25 All of these funding items lead into how many funds are

1 available reallocation, which is subject of Item 14, the  
2 reallocation item.

3           And I should have placed that one last when we  
4 were arranging the agenda, but I didn't. So just so  
5 everyone understands that these are all feeding into, you  
6 know, the amount of funds that are available for that  
7 consideration by the Board.

8           (Thereupon an overhead presentation was  
9 Presented as follows.)

10           SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: So  
11 with that little road map through the tire items, let me  
12 turn to Item 13, which is -- I mentioned is our  
13 Consideration of Grant Awards for the Rubberized Asphalt  
14 Concrete Grant Programs item for this year.

15           And I'd like to turn to Pamela Kelley to give  
16 that presentation.

17           MS. KELLEY: Thank you, Howard.

18           Good afternoon, Board members.

19           As you may recall the Board approved our grant  
20 awards for our first solicitation back in January.

21                               --o0o--

22           MS. KELLEY: Out of the 50 applications received,  
23 43 were deemed eligible and complete for funding. Six  
24 were disqualified due to applicants failed to submit  
25 required documents. And one applicant withdrew before we

1 conducted our evaluation process.

2 Out of the four eligible applicants that can be  
3 funded at this time, three will be fully funded and one  
4 can only receive partial funding.

5 --o0o--

6 MS. KELLEY: We believe one of the reasons that  
7 the RAC Grant programs are oversubscribed this fiscal year  
8 is because staff made a special effort to outreach to  
9 underserved groups in the State.

10 We targeted indian tribes and rural  
11 jurisdictions.

12 --o0o--

13 MS. KELLEY: Staff recommends a four-step funding  
14 approach to address the oversubscriptions of the two RAC  
15 grant programs.

16 First step is to exhaust the Fiscal Year  
17 2008-2009 initial funding allocations through the regular  
18 grant approval process.

19 The second step is to seek additional funds  
20 through the reallocation of the Fiscal Year '08-'09 Tire  
21 Recycling Management Program funds.

22 The third step is to conditionally approve the  
23 funding of eligible RAC grant programs applications for  
24 Fiscal Year '08-'09 using 2009-10 funding.

25 And the final step would be to cancel the Fiscal

1 Year '09-'10 RAC grant program solicitations as available  
2 funds for 2009-10 will be exhausted from the result of  
3 implementing Step 3.

4 This presentation is only addressing Step 1, as a  
5 separate item will be heard later today that addresses  
6 Step 2. And staff will bring an item to the Board in May  
7 that addresses steps 3 and 4.

8 --o0o--

9 MS. KELLEY: Staff recommends that the Board  
10 approves the proposed grant awards and adopt Resolution  
11 No. 2009-49.

12 This concludes my presentation. And I'm  
13 available for any questions.

14 Thank you.

15 ACTING CHAIRPERSON LAIRD: Thank you.

16 Are there any questions?

17 I don't have a question.

18 This was very clear. And I also wanted to thank  
19 you, because I know out of the last discussion the  
20 locations were added in the chart in an easy way that gave  
21 us a good sense of that.

22 And so is there a motion?

23 COMMITTEE MEMBER MIGDEN: What awesome power to  
24 the one remaining Board member.

25 Yes, I move. I so now move the exception that we



1 divert all the money from Vacaville and Indio to San  
2 Francisco. So with that amendment on Pinole, it is  
3 moved -- no, no.

4 Moved as is, as recommended.

5 ACTING CHAIRPERSON LAIRD: Because I was going to  
6 second everything else. But --

7 COMMITTEE MEMBER MIGDEN: And Whittier, I was  
8 going -- no, I mean I was going in with Watsonville.

9 ACTING CHAIRPERSON LAIRD: I'll second that.  
10 Seeing no discussion.  
11 I'll ask for a roll call.

12 EXECUTIVE ASSISTANT GIN: Laird?

13 BOARD MEMBER LAIRD: Aye.

14 ACTING CHAIRPERSON LAIRD: Migden?

15 COMMITTEE MEMBER MIGDEN: Aye.

16 EXECUTIVE ASSISTANT GIN: Brown?

17 ACTING CHAIRPERSON LAIRD: That motion carries.

18 And as we move through these, is it likely that  
19 we should put these on consent for the full Board?

20 EXECUTIVE DIRECTOR LEARY: You could say  
21 something about the consent or fiscal consent, or I will  
22 simply conclude by the nature of the vote that it's on  
23 fiscal consent. So if you don't remember to direct me, I  
24 will so conclude.

25 ACTING CHAIRPERSON LAIRD: Then --

1 EXECUTIVE DIRECTOR LEARY: But this one would  
2 normally be on fiscal consent.

3 ACTING CHAIRPERSON LAIRD: Great, because I think  
4 this should be on fiscal consent. We'll either try to  
5 address it, but we're very appreciative of whatever you  
6 wish to conclude, if that's what you have to do.

7 (Laughter.)

8 ACTING CHAIRPERSON LAIRD: We'll move to Agenda  
9 Item F, Board Item 14, the Consideration of Grant Awards  
10 from the Reallocation of the Tire Recycling Management  
11 Program Funds.

12 (Thereupon an overhead presentation was  
13 Presented as follows.)

14 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON:  
15 Tracey, if we can have the Item 14 please.

16 While that's coming up, obviously this item is  
17 the biggy. This seeks your consideration of reallocating  
18 Fiscal Year 2008-2009 tire recycling funds to what we're  
19 proposing for your consideration is four oversubscribed  
20 tire grant programs.

21 This is an annual exercise. We do go through it  
22 about this time each year. Because over the course of any  
23 given year some of the funds that were allocated by the  
24 Board for various activities are not used -- are either  
25 not encumbered in agreements, for example, a contract

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1 might come in lower than what we expected, or some grants  
2 might not be actually executed. So around this time each  
3 year we bring an item to you seeking how to reallocate  
4 those funds into different line items.

5           Typically we're looking for existing grant  
6 programs because we're near the end of the year. And if  
7 we were going to go into any kind of contractual  
8 agreements, we would be running up into severe time  
9 constraints. And this year we have four very  
10 oversubscribed grant programs, so it's very easy for us to  
11 make these recommendations to you.

12               So I'm going to turn it over to Sally French,  
13 who's our person who kind of monitors all things  
14 tire-funding related, and she'll run you through this  
15 item.

16 MS. FRENCH: Good morning. I guess afternoon.  
17 Sorry. I'm Sally French with the Statewide Technical and  
18 Analytical Resources Division.

19           Each fiscal year funds remained that may be  
20   reallocated to other projects. This year the tire program  
21   expended 93 percent of the funds. So we're here today to  
22   talk about the other 7 percent.

23           If the funds are not reallocated, they will  
24 revert to the Tire Fund.

25 --o0o--

1 MS. FRENCH: We have seven activities that range  
2 from \$11 to 1.1 million that have funds that are  
3 remaining.

4 --o0o--

5 MS. FRENCH: Those seven activities listed on the  
6 previous slide total \$1,000,702.94. In addition we have a  
7 million dollars emergency reserve which may be available  
8 contingent on no emergencies on or before June 30 of 2009.

9 --o0o--

10 MS. FRENCH: Like Howard said, we have four  
11 oversubscribed grant programs. There's not enough funds  
12 to fund all of the B list.

13 Our recommendations are to cover three of those  
14 grant programs: The Local Government Waste Tire Cleanup  
15 and Amnesty Grant Program; the Tire-Derived Product Grant  
16 Program; and a portion of the Targeted Rubberized Asphalt  
17 Concrete Incentive Program.

18 --o0o--

19 MS. FRENCH: That summarizes this.

20 And staff recommends funding the projects in  
21 Attachment 2 and delegating authority to the Executive  
22 Director to fund these projects as funds become available  
23 and adopt Resolution No. 2009-45.

24 ACTING CHAIRPERSON LAIRD: And that completes the  
25 staff --

1 MS. FRENCH: That completes.

2 ACTING CHAIRPERSON LAIRD: The one question I had  
3 was -- just in reading these, it totally made sense, the B  
4 list made sense. The question is, are there any choices  
5 that have to be made or is it truly by category it becomes  
6 available and you run down within the category what is in  
7 a sequence there?

8 MS. FRENCH: Staff has listed their  
9 recommendations based on how we feel that the money should  
10 go through. So we have the amnesty and the cleanup first,  
11 which would be our first priority. So we'd exhaust that  
12 list, go to the next grant program, exhaust that list.  
13 And as you said, go through each grant program through the  
14 listing that has been ranked by the criteria.

15 ACTING CHAIRPERSON LAIRD: Okay, great. I'm  
16 glad -- that makes perfect sense and I'm supportive of it.  
17 I just wanted to hear you say it.

18 Any additional questions?

19 COMMITTEE MEMBER MIGDEN: I know we're going on  
20 the -- I wondered which counties -- and I know we're going  
21 to have an outreach effort that, Howard, maybe relates to  
22 the second part. But if I'm okay to jump in.

23 The counties that didn't utilize our program were  
24 these Plumas and Mariposa, sort of these smaller northern  
25 counties in the main. Santa Barbara doesn't ever want to

1 pick up on something we have to offer? Tire grants?

2 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Member  
3 Migden, I think in the -- we'd have to pull together,  
4 which we will be doing for the item that we're bringing to  
5 you in time --

6 COMMITTEE MEMBER MIGDEN: All right. Well, let's  
7 let it be then.

8 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Well,  
9 we'll pull together historical analysis over, say, the  
10 last three or four years of the various grant programs and  
11 which counties. And I think when we -- we've done some  
12 preliminary work, and I can't remember exactly. But there  
13 are three or four counties -- just so you know, there are  
14 three or four counties that have never taken advantage of  
15 our programs. There's another seven, eight, something  
16 like that, that may only have gotten one grant. And most  
17 of the others have gotten three, four grants of one type  
18 or another. So those may be areas that we need to target  
19 in the future as an example.

20 COMMITTEE MEMBER MIGDEN: Yeah, it would be great  
21 if we did something that at least we knew it was certified  
22 mail, delivered to the right place, they ignore it, they  
23 don't. But just somebody's address, just somebody and  
24 they left the job and the mail got thrown away. You kind  
25 of don't really know in those kind of -- so just to say --

1 I'd appreciate it if some kind of information, by the way,  
2 another notice, second notice, "Here's what we're about.  
3 Do you care to avail yourself?"

4 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: And we  
5 do do that on -- and I appreciate your point about  
6 addresses change, because that happens all the time. We  
7 get Emails come back that, you know, nobody's there.

8 COMMITTEE MEMBER MIGDEN: Person left.

9 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: But we  
10 do send out -- we do make an effort through a variety of  
11 our local jurisdiction contacts to make sure we have the  
12 right person. We do send out, you know, a second notice,  
13 "We didn't hear anything" or "we have an incomplete  
14 application. You need to" --

15 COMMITTEE MEMBER MIGDEN: We don't do that  
16 certified or something, somebody signs for it?

17 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: I'd  
18 have to check on --

19 COMMITTEE MEMBER MIGDEN: For \$10 maybe we do it.

20 ACTING CHAIRPERSON LAIRD: The real issue is is  
21 just having some trail to know people have been asked.  
22 That's the real issue, right?

23 That's really what I'm saying.

24 COMMITTEE MEMBER MIGDEN: However, the trail  
25 is -- what it is.

1 COMMITTEE MEMBER MIGDEN: Correct. And the  
2 Chair's correct. But that would be we've done our  
3 darnedest, we don't reach them. So I appreciate that.

4 And so this motion today would be to approve  
5 programs that have been in the pipeline. And subsequent  
6 for that we had discussions that at a further point to  
7 outreach to other locales. And I think what John was  
8 asking - if I might, Mr. Chair - was, does it turn out  
9 that we get 45 applicants for one kind of grant, we got to  
10 weed them down, and then we move along, we don't have  
11 enough, so those hardy ones that applied we give? I mean  
12 how -- that was a little bit of I think what we wanted to  
13 feel for. Is it competitive that we're elbowing out a few  
14 on the lower rung?

15 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Well,  
16 of course I have a scheme, if you will. And this depends  
17 in part on the May items. If you -- when we come to this  
18 in May, if you approve using the fiscal year '9-'10 monies  
19 for rubberized asphalt, tire-derived product grant  
20 programs, we will have been able to fund virtually all of  
21 the eligible applicants on all those programs this year.  
22 There'll be a few where we just don't quite have enough  
23 money. But we would not be, you know, doing the elbow  
24 dance. We would be going down the order in terms of how  
25 they were ranked. In some cases you may come across a



1 jurisdiction who, for one reason or another, says, "No, I  
2 no longer want that grant." So we would then move it down  
3 to the next person on the list.

4 COMMITTEE MEMBER MIGDEN: So pretty much it's all  
5 then there for standardized in what we look to. But we  
6 may understand some parts of the state that aren't as  
7 involved or evolved may need a little helping along.  
8 Well, that is very pleasing to me, because we're  
9 soliciting and then we're responding.

10 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Right.

11 COMMITTEE MEMBER MIGDEN: So we're not begging  
12 them to apply and then they get bumped out for a couple  
13 years in a row, and then they're really discouraged.

14 Thank you.

15 Thank you, Mr. Chairman.

16 ACTING CHAIRPERSON LAIRD: And --

17 COMMITTEE MEMBER MIGDEN: So move the item.

18 ACTING CHAIRPERSON LAIRD: The resolution.

19 I'll second.

20 Would you please call the roll.

21 EXECUTIVE ASSISTANT GIN: Migden?

22 COMMITTEE MEMBER MIGDEN: Aye.

23 EXECUTIVE ASSISTANT GIN: Chair Laird?

24 ACTING CHAIRPERSON LAIRD: Aye.

25 That carries by a vote that Executive Director

1 could make a deduction having to do with consent.

2 (Laughter.)

3 ACTING CHAIRPERSON LAIRD: So we will move to  
4 Item No. 15 on our regular agenda, G on the Committee  
5 agenda, Consideration of Contractor for Civil Engineering  
6 and Construction Management Services.

7 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Thank  
8 you, Mr. Chair. And you have already indicated the title.

9 This agenda item involves some of our very  
10 exciting tire-derived aggregate projects. Kind of a good  
11 follow-up from the CSU Chico presentation this morning.

12 And this is the vehicle by which we provide very  
13 critical engineering oversight -- design and oversight for  
14 local governments who are doing projects involving  
15 tire-derived aggregate. And it's really a linchpin of our  
16 efforts to reach out to local elected officials, public  
17 works officials and the like to convince them of the  
18 efficacy of this kind of -- these kinds of projects.

19 And I want to turn the presentation over to  
20 Stacey, who has really, along with a couple other folks,  
21 her colleagues, really lead the Board's charge on getting  
22 these projects going over the years. It's been a long  
23 time growing this market. I think we're on the verge of a  
24 lot of success. We've had some great projects. And  
25 she'll run through quickly some of them and get on with

1 the contract.

2 (Thereupon an overhead presentation was  
3 Presented as follows.)

4 MS. PATENAUDE: Good afternoon. Stacey  
5 Patenaude, the Sustainability Program.

6 This afternoon I'm here to present Agenda Item  
7 15, which is Consideration of Contract for the Civil  
8 Engineering and Construction Management Services for the  
9 Tire-Derived Aggregate Applications Contract.

10 I realize we're short on time. But I would like  
11 to give a real brief presentation on the type of projects  
12 I've been working on for the last 11 years and just give  
13 you an idea of what we're working on.

14 COMMITTEE MEMBER MIGDEN: Take your time.

15 MS. PATENAUDE: Pardon?

16 COMMITTEE MEMBER MIGDEN: It's been 11 years.  
17 Take your time.

18 --o0o--

19 MS. PATENAUDE: This was our first project, in  
20 2000. It was a CalTrans project. It was an MOU through  
21 the Waste Board with CalTrans. As you can see, we used a  
22 lot of tires and saved the State of California a lot of  
23 money.

24 --o0o--

25 MS. PATENAUDE: Our next project is -- this

1 project's currently under construction. It's on Highway  
2 101. It's at Confusion Hill up near Liggett. This  
3 project is completely being funded by CalTrans. And there  
4 was -- and through our assistance with design, they will  
5 be constructing that -- that project should be constructed  
6 later next year, its completion.

7 --o0o--

8 MS. PATENAUE: This project is using 270,000  
9 tires as lightweight fill. This project was initiated and  
10 designed and is completely funded by CalTrans.

11 --o0o--

12 MS. PATENAUE: This is the first landslide  
13 repair project in California, that we completed in 2007.  
14 This was in Mendocino County. It was a road that had been  
15 failing for probably seven to ten years. We worked with  
16 the county with an MOU to assist the county in fixing this  
17 road. They had just been piling gravel and rock in the --  
18 as the road slid down the hill for many, many years.

19 --o0o--

20 MS. PATENAUE: We came in, redesigned it,  
21 assisted the county through an MOU, designed it using TDA.  
22 Used 130,000 tires. And ultimately saved the county  
23 \$90,000 over using a conventional landslide repair. And  
24 the road is permanently fixed.

25 --o0o--

1 MS. PATENAUE: Sonoma County had come up and  
2 visited that project, and they loved the idea. This is  
3 Geyser Road going up to the geysers' geothermal projects.  
4 This project had failed at least twice before and had been  
5 shut down for over two years.

6 A geotechnical report indicated they needed  
7 lightweight fill. And they asked us if we could help them  
8 out. So we worked on a design and then worked on an MOU  
9 to use TDA in this construction project.

10 --o0o--

11 MS. PATENAUE: This was done last year, and it  
12 was a complete success.

13 --o0o--

14 MS. PATENAUE: And we used 150,000 tires, and  
15 ultimately the county saved \$128,000 over using a  
16 conventional landslide repair.

17 --o0o--

18 MS. PATENAUE: This is the project as of today.

19 This project will be essential in the expansion  
20 of the geothermal projects up there. They plan on using  
21 this to bring in new turbines and stuff like that. So it  
22 was critical that this road get up and going. They had  
23 FEMA funding that they had to use last year. So we were  
24 happy to be able to step in and help them.

25 --o0o--

1 MS. PATENAUE: This is a project that Sonoma  
2 County kept bringing me to when we were doing the geyser  
3 project. I refer to it as Nightmare Mountain, but it was  
4 the Sonoma Mountain Road.

5 ACTING CHAIRPERSON LAIRD: We've just passed  
6 Confusion Hill.

7 (Laughter.)

8 MS. PATENAUE: This is another project that has  
9 been failing over failed for a long time. It was a high  
10 priority. It had be to fixed. They couldn't figure out  
11 how to do it cost effectively.

12 And this is right in amongst houses. This is a  
13 very affluent area of Glen Ellen in Sonoma County.

14 --o0o--

15 MS. PATENAUE: So we are currently working on  
16 that. We started in October. This is -- believe it or  
17 not, they were 25 feet below this when they ended up  
18 finishing the excavation. So we've really come a long  
19 way. We hope to be done here in the next four to six  
20 weeks with TDA placement.

21 And this project will use 470,000 tires.

22 --o0o--

23 MS. PATENAUE: This is the projects we've been  
24 working on for the last nine years to develop a new Type 1  
25 retaining wall. This is the first of two retaining walls

1 that were fully instrumental with CalTrans to gather the  
2 data dealing with soil pressure.

3           This is one of two walls down on the Highway  
4 91/215 interchange project. We are currently working with  
5 a consultant and CalTrans there. CalTrans is actually  
6 very interested in this. Our initial design estimates are  
7 that CalTrans can conservatively save a hundred dollars  
8 per linear foot using tires in retaining walls. To give  
9 you an idea, this one interchange had four miles of  
10 retaining wall. So this would be a very big cost savings.  
11 And you can use this anywhere in the State of California.  
12 And you would have probably ran out of waste tires in Los  
13 Angeles if they would have done all their walls this way.

14                               --o0o--

15           MS. PATENAUDE: This is a technology that we at  
16 the Waste Board funded and started in 1999, dealing with  
17 vibration mitigation. We did the study in '99. Our  
18 acoustical engineering company passed the data on to the  
19 Valley Transit Authority in San Jose. They were very  
20 excited about it. So in 2000 they built a test track in  
21 San Jose. They liked what they saw, and they implemented  
22 it with no financial assistance from the Waste Board.  
23 They used a hundred thousand tires and they saved a  
24 million dollars over the next available technology.

25           It's working perfectly today. As we speak,

1 they're actually out there right now taking additional  
2 measurements to see how it's been operating since 2003.

3           This has been slated as the vibration mitigation  
4 technology for the new BART extension. Federal Highway  
5 Administration is requesting the additional testing to see  
6 what the longevity is since the federal funds will be used  
7 on that project.

8           So we're hoping that everything continues on. We  
9 have no reason to believe it won't. But this will be the  
10 vibration mitigation check technology for the new BART  
11 extension.

12           If there's any other questions, I can answer them  
13 now, or I can present the item.

14           COMMITTEE MEMBER MIGDEN: Mr. Chair.

15           The retaining wall is very intriguing for the  
16 future of course. And you're saying that -- what will we  
17 have to do? Is it cheaper? I mean would Los Angeles  
18 County be so encouraged because it's a terrific durable  
19 retaining wall and it's cost effective and eliminates  
20 waste? I mean is it a big persuader, or is it a matter of  
21 kind of converting new systems into popular application?

22           MS. PATENAUDE: This is actually a draft of the  
23 design that just was submitted to CalTrans like two weeks  
24 ago. It basically takes a standard retaining wall design  
25 that CalTrans has been use for a long time, uses the new



1 numbers that we generate from using the lightweight  
2 material behind it, and just reduces the amount of  
3 material that goes into it.

4 We estimate at least a 10 percent savings in  
5 concrete. That's it. That's all they do.

6 COMMITTEE MEMBER MIGDEN: So CalTrans' going to  
7 run these in counties and so we don't need an individual  
8 county-by-county buy-in on anything?

9 MS. PATENAUE: All they would do is they would  
10 place in a standard specification that they would put out  
11 to bid. And they would give the contractor the option to  
12 build a Type 1 wall, which is their standard wall with the  
13 standard amount of concrete, or a Type 1T wall were going  
14 to refer to it as. The contractor would then put a bid  
15 out, decide how much it would cost them to build it with  
16 10 percent more concrete, or by cutting down the cement --

17 COMMITTEE MEMBER MIGDEN: So the better way, the  
18 greener way is cheaper?

19 MS. PATENAUE: Exactly.

20 COMMITTEE MEMBER MIGDEN: So why does the  
21 contractor get to decide? Maybe the contractor wants to  
22 use concrete. We don't want them to. We're paying for --

23 MS. PATENAUE: We don't think it's a -- CalTrans  
24 uses a competitive bid process. And at first you're going  
25 to have contractors that are concerned because they

1 haven't used it. And then they'll lose the bid because  
2 somebody else is going to come in 10 percent lower on  
3 their bid.

4 COMMITTEE MEMBER MIGDEN: So just like all things  
5 in government, it will be the cheaper bid, the --

6 MS. PATENAUE: Exactly. And that's why -- in  
7 all the programs that we have really worked on over the  
8 last ten years we've tried to go with items that not only  
9 solved an engineering problem, but were also very cost  
10 effective and environmentally sound. So this is just the  
11 best of both worlds. We're going to use a lot of tires  
12 and ultimately save energy -- I mean save money over a  
13 current technology.

14 COMMITTEE MEMBER MIGDEN: Yes, no question if we  
15 get CalTrans to then commit, do it this way. Then we  
16 shall realize those savings in that environmentally  
17 sustainable approach.

18 MS. PATENAUE: Exactly.

19 COMMITTEE MEMBER MIGDEN: So we're going to  
20 monitor them. It's a year out or so. I mean in a way,  
21 you know, how are we doing with these split dual  
22 decisions?

23 MS. PATENAUE: Right. And they understand the  
24 savings of this and we're working with them. They're  
25 excited about this. And we hope by the end of this year,

1 we have an agreed-upon design and we're implementing an  
2 actual test wall using the new material.

3 COMMITTEE MEMBER MIGDEN: Great.

4 Thank you.

5 ACTING CHAIRPERSON LAIRD: I just had one global  
6 question. And, that is, is that when Escutia bill was  
7 passed or when really there was an idea that we would move  
8 at tires, there was sort of this huge backlog of waste  
9 tires that had accumulated around the state and then  
10 there's the annual amount that is just generated every  
11 year as tires are switched out.

12 As we've moved, whether it's the aggregate in the  
13 road or whether it's the retaining walls, where are we  
14 against where we'll be when we finally just get to having  
15 cleaned up tires and just are in trying to deal with  
16 what's generated annually every year in switching out?

17 Is it that we've created enough to just handle  
18 that? We still have a lot more to go? We did a lot of  
19 things to deal with the backlog and now that's gone?  
20 Where trend-wise are we in that?

21 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Your  
22 timing is almost unbelievable. We have a workshop later  
23 this month, on April 27th, where we're going to present a  
24 market analysis by one of our contractors, R.W. Beck, and  
25 there'll be a lot of information that -- it will be posted

1 in the next week or so on market trends.

2 I mean the bottom line is that there's still 10,  
3 11, 12 million tires a year that are being generated and  
4 going into landfills. So we have not sufficiently grown  
5 the markets to use all those tires.

6 These kinds of efforts, you know, and many of our  
7 grant programs and the like, are oriented towards that.  
8 But we've still got a long ways to go before we have truly  
9 sustainable markets that are going to use most of the  
10 tires.

11 ACTING CHAIRPERSON LAIRD: Thank you.

12 And, you see, the thing that was really  
13 interesting is when you go through some of the specific  
14 projects, you're thinking this one project in one locality  
15 in California - and whatever that number was - it uses  
16 470,000 tires. So, you know, you can't have a lot of  
17 projects like that if you're using that volume of tires.  
18 And so that was sort of just part of what generated the  
19 question.

20 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: And  
21 you find that it's these kinds of projects that you need  
22 to do and replicate to convince officials and public works  
23 and engineers up and down the state that, yeah, it works,  
24 it's got long-term savings, it's got long-term performance  
25 benefits. And so, you know, I think that Stacey's work

1 and, you know, a lot of other folks have brought this now  
2 to the point where we're seeing the potential for large  
3 projects, you know, to come on line.

4 ACTING CHAIRPERSON LAIRD: Did I hear a motion?

5 COMMITTEE MEMBER MIGDEN: Yes, you did, sir.

6 ACTING CHAIRPERSON LAIRD: And it was on  
7 Resolution 2009-46?

8 COMMITTEE MEMBER MIGDEN: Exactly as worded.

9 ACTING CHAIRPERSON LAIRD: And I seconded it.  
10 So would you call the roll.

11 EXECUTIVE ASSISTANT GIN: Migden?

12 COMMITTEE MEMBER MIGDEN: Aye.

13 EXECUTIVE ASSISTANT GIN: Chair Laird?

14 ACTING CHAIRPERSON LAIRD: Aye.

15 That carries by a vote that once again will allow  
16 the Executive Director to make a deduction about the way  
17 the Board feels.

18 (Laughter.)

19 ACTING CHAIRPERSON LAIRD: We'll move to Board  
20 Item 16, Committee Agenda Item H, Consideration of Scope  
21 of Work and Contractor for the Rubberized Asphalt Concrete  
22 Technology Center.

23 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Thank  
24 you.

25 You know, historically we have had a contract in

1 place for both a northern California technology center and  
2 also a southern California technology center. But at this  
3 time, our previous contractor in the north, which was  
4 Sacramento County, hasn't been able to continue operating  
5 the northern center, and we haven't had a -- been able to  
6 find a viable northern alternative. So as a result, we're  
7 proposing that L.A. County not only continue to function  
8 for the southern technology center, but at least take over  
9 the statewide services in the interim until we can get a  
10 northern California contractor.

11 But for the formal presentation, I'd like to turn  
12 it over to Nate Gauff.

13 MR. GAUFF: Good afternoon. I'm Nate Gauff with  
14 the Sustainability program.

15 I want to give you a little brief history on the  
16 rubberized asphalt concrete technology centers, and then  
17 talk a little bit about the scope.

18 The effort with the technology centers started  
19 back in 1997 with Los Angeles County. One of their staff  
20 people was actually a retired annuitant. Given their  
21 history of use of the material, they seemed to be an  
22 appropriate advocate for the Board -- to partner with the  
23 Board to go out and work with other local agencies.

24 We entered into an agreement to actually have  
25 them provide outreach to other agencies on the use of

1 rubberized asphalt and also provide some technical  
2 assistance.

3           They continued -- once again, they operated a  
4 statewide center from 1997 to 2000. In 2000 we did split  
5 and utilize the services of Sacramento County. So  
6 basically L.A. County handled everything south of the  
7 Tehachapis. That arrangement continued on until mid-2005,  
8 at which time we did actually revamp the delivery of the  
9 technology center services to a private contractor, with  
10 assistance from the technology centers in that effort.

11           The reason we retained the technology centers  
12 when we did hire the private contractor is we didn't want  
13 to lose the local-government-talking-to-local-government  
14 aspect of the program, which through an evaluation report  
15 that we had done previously, you know, that was one of the  
16 beneficial aspects of the program in that they could share  
17 war stories, so to speak, but also some "how to" on how to  
18 do it at the local level, where a private contractor  
19 wouldn't be able to share that.

20           As Howard mentioned, we had the two centers until  
21 just recently when Sacramento County opted out of the  
22 program mainly because they lost their champion, their top  
23 engineer, and that was the main advocate for rubberized  
24 asphalt, he actually went into private industry. But we  
25 do want to retain L.A. County as a contractor. They are

1 very well respected in the industry, with industry.  
2 They're very well respected obviously in their local area  
3 and statewide.

4 So that's a little bit about the history.

5 As far as the scope of work is concerned, it's  
6 pretty consistent with what we have right now. And once  
7 again, the technology center plays more of a subordinate  
8 role to our private contractor, which is MACTEC  
9 Engineering and Consulting.

10 We did actually expand their role -- well, we  
11 planned on expanding the role with L.A. County to possibly  
12 include doing some studies. You heard earlier in the  
13 commodities presentation about the warm mix asphalt. We  
14 feel that has a lot of promise. And we would like to use  
15 L.A. County possibly as a guinea pig, so to speak, to help  
16 look at some of the issues that might be encountered in  
17 implementing that technology at the local level.

18 So those are the things that we want to  
19 accomplish with the scope of work, in addition to their  
20 normal technology transfer assistance that they've given  
21 us.

22 So with that, that concludes my presentation.  
23 And I recommend that you adopt Resolution 2009-47.

24 ACTING CHAIRPERSON LAIRD: I just have one  
25 question.



1           I think this was very self-explanatory. It's a  
2 contractor we want to continue. This is a good thing.  
3 And so I have no trouble with the recommendation in the  
4 item. But is it the idea that because Sacramento went  
5 away and because nobody else stepped forward, that going  
6 forward we would just assume that this contractor would be  
7 the contractor for the State, or would we be open if a  
8 contractor in northern California -- or some entity in  
9 northern California that was appropriate emerged, would we  
10 be open to having a second one again?

11           MR. GAUFF: We are actually -- and we are open.  
12 We are actually -- I've talked to a couple agencies that  
13 were recommended. Contra Costa County has a possible  
14 operator for our northern center, and also Sonoma County.  
15 We have been in preliminary discussions with both  
16 entities.

17           From a staff's standpoint, what we want to do is  
18 make sure they have the right qualifications so that they  
19 will be able to represent the Board properly.

20           So we are continuing to talk with those two  
21 entities right now. And we'll continue to investigate  
22 other agencies that might be able to provide the services  
23 and also might even want to partner with the Board.

24           ACTING CHAIRPERSON LAIRD: Thank you. I think  
25 that's a good direction.

1 Any other --

2 COMMITTEE MEMBER MIGDEN: So moved.

3 ACTING CHAIRPERSON LAIRD: A motion on the  
4 Resolution 2009-47.

5 I will second it.

6 Would you please call the roll.

7 EXECUTIVE ASSISTANT GIN: Migden?

8 COMMITTEE MEMBER MIGDEN: Aye.

9 EXECUTIVE ASSISTANT GIN: Chair Laird?

10 ACTING CHAIRPERSON LAIRD: Aye.

11 Thank you.

12 And we'll move on to Committee Item I, Board Item  
13 17. It's the first of two revolving loan items having to  
14 do with Recycling Market Development.

15 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Thank  
16 you, Mr. Chair.

17 I'm going to have Govindan Viswanathan of our  
18 staff make the formal presentations for both of these  
19 items.

20 I do want to just for the record point out for  
21 Item 17, which is the loan for a Tri-C Manufacturing -- a  
22 number of folks have the phrase "Tri-C" in their heads,  
23 and I want to for the record indicate that this is a  
24 different entity than the company known as Tri-C Tire  
25 Recycling, which has been subject to Board enforcement

1 actions, so that there's no confusion.

2 ACTING CHAIRPERSON LAIRD: I think we and the  
3 proposed contractor appreciate that clarification.

4 (Laughter.)

5 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: I  
6 imagine so.

7 ACTING CHAIRPERSON LAIRD: And did I understand  
8 that while these are separate items, you're going to  
9 present them together and then we take action separate?  
10 Or you just want to go one right after another?

11 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON:  
12 (Nods head.)

13 ACTING CHAIRPERSON LAIRD: Okay. Then let's go  
14 with the first one.

15 MR. VISWANATHAN: And good afternoon, Chair. For  
16 the record, I'm Govindan Viswanathan with the RMDZ Loan  
17 Program.

18 Tri-C manufacturing, Inc., has requested a 1.5  
19 million RMDZ loan to finance the purchase of equipment and  
20 build leasehold improvements. The fund will be used for  
21 expansion of the recently started tire recycling operation  
22 in West Sacramento.

23 This City of West Sacramento is in Yolo County  
24 and within the Sacramento Regional RMDZ.

25 Tri-C manufacturing is projecting to add at least

1 20 employees and divert 15,600 tons per year of California  
2 waste tires as a result of this loan.

3 Tri-C Manufacturing plans to shred and grind  
4 waste tires to produce tire-derived aggregate and crumb  
5 rubber.

6 The crumb rubber is sold to manufacturers of  
7 tire-derived products such as door mats, flooring  
8 products, roof patch, dock bumpers, and can be used for  
9 tool based, such as rubberized asphalt concrete.

10 Tri-C in fact made its first truckload of  
11 tire-derived aggregate early this month.

12 Loan Committee met on April 2nd, 2009, and  
13 approved this loan.

14 Staff recommends that the Board approve Option  
15 No. 1 and adopt Resolution No. 2009-50 to approve RMDZ  
16 loan to Tri-C Manufacturing, Inc., in the amount of  
17 1,500,000.

18 Mr. Clyde Lamar, Chairman and President, and  
19 Michael of Tri-C Manufacturing are here to answer any  
20 questions.

21 That concludes my presentation.

22 ACTING CHAIRPERSON LAIRD: Thank you.

23 And this seems fairly straightforward to me.

24 COMMITTEE MEMBER MIGDEN: So moved.

25 ACTING CHAIRPERSON LAIRD: There's a motion on

1 Resolution 2009-50.

2 Any final comments?

3 I'll second it before we move to a vote.

4 Then would you call the roll please.

5 EXECUTIVE ASSISTANT GIN: Migden?

6 COMMITTEE MEMBER MIGDEN: Aye.

7 EXECUTIVE ASSISTANT GIN: Chair Laird?

8 ACTING CHAIRPERSON LAIRD: Aye.

9 That motion carries.

10 And I thank you for that.

11 We will move on to --

12 MR. VISWANATHAN: Thank you.

13 ACTING CHAIRPERSON LAIRD: -- Committee Item J,

14 Board Item 18, a similar Revolving Loan Program

15 application for Pre Plastics, Inc.

16 MR. VISWANATHAN: Thank you again, Chair and

17 members.

18 Pre Plastics, Inc., has requested an RMDZ loan of

19 1,427,000 for the purchase of equipment, leasehold

20 improvements, and working capital.

21 Pre Plastics needs the funding for the expansion

22 of their plastic recycling operation in Auburn,

23 California. The project consists of making all plastic

24 spacer supports, also known as chairs, for holding steel

25 rebars that are used in tilt-up, precast, or

1 poured-in-place concrete decks.

2           The support makes rebar installation easy. They  
3 are made to order with the required strength and stability  
4 to -- by specifications.

5           The plastic support again is made from recycled  
6 PET flakes resins that are made from post-consumer PET  
7 plastic bottles.

8           The proposed project is expected to assist in the  
9 diversion of plastic waste from the landfills by  
10 approximately 500 tons per year and create six additional  
11 jobs.

12           Pre Plastics is located in the City of Auburn,  
13 Placer County, and within the Placer County RMDZ.

14           The Loan Committee approved the loan on April  
15 2nd, 2009.

16           Staff recommends that the Board approve Option  
17 No. 1 and adopt Resolution No. 2009-51, to approve RMDZ  
18 loan to Pre Plastics, Inc., in the amount of 1,427,000.

19           Mr. Rich Miller, President, Pre Plastics, is here  
20 to answer any questions that the Committee may have.

21           And by the way, Mr. Miller also is a graduate  
22 from the Chico State.

23           (Laughter.)

24           ACTING CHAIRPERSON LAIRD: From a slightly  
25 different, as Ms. Migden was saying earlier, party school

1 era than the current graduate students?

2 MR. VISWANATHAN: And Chico is coming up, yeah.

3 (Laughter.)

4 ACTING CHAIRPERSON LAIRD: Well, thank you.

5 That's great.

6 Any questions?

7 COMMITTEE MEMBER MIGDEN: I want to make the  
8 motion but also comment, that we do fairly well, Mr.  
9 Chairman, it seems in issuing these loans and being paid  
10 back. We should maybe continue a new Citibank or perhaps  
11 redirect. The nation could use the acumen that's  
12 assembled in this room. And I -- sir, I'm sorry I don't  
13 know your name. But I've got pointed out to me that  
14 you're our banker.

15 MR. LaTANNER: Jim LaTanner.

16 COMMITTEE MEMBER MIGDEN: Yeah, you're our  
17 banker.

18 And you look out of central casting.

19 (Laughter.)

20 COMMITTEE MEMBER MIGDEN: I like the look, you  
21 see. And really remarkably, we've achieved, it seems,  
22 very good return on loans. And I just whispered to my  
23 assistant that we do a whole big financial evaluation  
24 before we make loans and it's held us in good stead.

25 So I'm impressed with that.

1 Thank you.

2 SUSTAINABILITY PROGRAM DIRECTOR LEVENSON: Just  
3 so you know, that's Jim LaTanner, and he does supervise  
4 our Loan Section.

5 And we do have a very rigorous process. Govindan  
6 mentioned the Loan Committee. That's a group of private  
7 and I think some public sector banking officials and  
8 investment officials who vet the loan and confidential  
9 financial information before we even bring it to you. So  
10 it is a good process.

11 That doesn't mean we don't have a few problems.  
12 But we have a pretty darn good track record.

13 COMMITTEE MEMBER MIGDEN: That's what it seems.

14 ACTING CHAIRPERSON LAIRD: And that was a motion.

15 COMMITTEE MEMBER MIGDEN: Motion.

16 ACTING CHAIRPERSON LAIRD: And I'll second  
17 Resolution 2009-51 and just echo Ms. Migden's comments and  
18 hope that -- I think we're successful because it's  
19 tire-derived and not tire derivatives. If that was the  
20 case, we'd be under the table.

21 Please call the roll.

22 EXECUTIVE ASSISTANT GIN: Migden?

23 COMMITTEE MEMBER MIGDEN: Aye.

24 EXECUTIVE ASSISTANT GIN: Chair Laird?

25 ACTING CHAIRPERSON LAIRD: Aye.



1 Another unanimous vote.

2 So we will move to Item No. 19.

3 And I know the last two items - Item No. 19 of  
4 the Board agenda, Item K on the Committee agenda - are  
5 outreach and education items. And they both relate to  
6 tire.

7 This one -- the first one is an outreach and  
8 education campaign to promote the use of tire-derived  
9 products.

10 Mr. Myers. Welcome.

11 ASSISTANT DIRECTOR MYERS: Thank you, Chair  
12 Laird. Good afternoon.

13 Jon Myers, Office of Public Affairs. I'll try to  
14 make this very brief.

15 And for those that have heard me present items  
16 before, you know I speak really fast. So I'm sure we'll  
17 make the 3 o'clock deadline.

18 Item 19, Committee Item K, is for your  
19 consideration for a contractor for an Outreach and  
20 Education Campaign to Promote the Use of Tire-Derived  
21 Products, also better known as our Green Roads Campaign.

22 This campaign is designed to promote benefits and  
23 use of tire-derived products such as tire-derived  
24 aggregate and rubberized asphalt concrete.

25 Some brief background on the campaign. It's

1 designed to take two tracks. First, much like our first  
2 Green Roads Campaign from 2005 to 2007, we will be  
3 conducting outreach to local jurisdictions' elected  
4 officials and decision makers through face-to-face  
5 meetings to educate them on the benefits of these  
6 materials and the Board's ability to provide assistance in  
7 the use of these items.

8           Unlike our previous green roads efforts, however,  
9 the Board's Local Assistance and Market Development  
10 Division will be leading the effort to meet with the local  
11 elected's; and with the support of our selected  
12 contractor, will be setting up the meetings and conduct  
13 them. And our hope is that we can engage the Board  
14 members into these meetings as well.

15           Another big difference from our previous efforts  
16 will be the outreach to the general public on rubberized  
17 asphalt concrete. Our goal is to create a buzz about RAC  
18 as we meet with the local jurisdictions and look to  
19 generate interest, and more so, advocacy to implement RAC  
20 use at the local level as well as statewide.

21           Together these two tracks will work in  
22 coordinated fashion to reach selected audiences and  
23 ideally bring them together on moving forward RAC and TDA  
24 projects.

25           The scope of work for this current campaign was

1 approved by the Board in September of last year.

2 Following the approval of the scope of work, staff  
3 prepared a Request For Proposal to go out to solicit  
4 bidders.

5 I'd be happy to go into further detail on the  
6 previous campaign or the scope of work if you should have  
7 any questions on that.

8 In December of last year staff came before the  
9 Market Development Committee with recommendations for a  
10 contractor. However, protests were filed by other  
11 proposers regarding cost scoring processes, and the Board  
12 asked staff to examine the scoring process and to rebid  
13 the contract, which brings us back to Committee here  
14 today.

15 Based upon this direction from the Board, staff  
16 made a number of clarifications to the RFP. Requirements  
17 were clarified, the cost proposal sheets were revised to  
18 reflect those changes, and the scoring sheet for  
19 evaluating the proposals was modified to ensure that the  
20 required information was appropriately scored.

21 Through these revisions and new language that  
22 better clarifies what is required of the proposers, we  
23 have created a better process and are secure in our  
24 selection.

25 As for the process, the Contracts unit reviewed

1 all the proposals for completeness and to make certain  
2 that all the technical requirements of the RFP were met.  
3 Those proposals deemed not complete or did not comply with  
4 the requirements of the RFP were disqualified.

5           For this contract solicitation, seven proposals  
6 were received, four of the proposals were disqualified.  
7 Two of the disqualified failed to meet Disabled Veteran  
8 Business Enterprise or small business participation level  
9 requirements or to show good faith efforts.

10           In addition, one of those proposers neglected to  
11 sign its proposal under penalty of perjury.

12           The other two proposals were disqualified for  
13 incomplete cost proposal sheets, leaving out information  
14 that was required, which was necessary for the scoring  
15 proposals -- for scoring their proposals.

16           The three remaining proposals then went through  
17 the scoring process by the Selection Committee. A final  
18 selection was made. And I'm happy to announce Katz &  
19 Associates was the highest scored proposal.

20           Therefore, staff recommends Katz & Associates as  
21 contractor for the outreach and education campaign to  
22 promote the use of tire-derived products and adopt  
23 Resolution 2009-57 revised.

24           COMMITTEE MEMBER MIGDEN: So moved.

25           ACTING CHAIRPERSON LAIRD: Second.

1           And I have one question -- a comment and a  
2 question.

3           The comment is is that, just given what happened  
4 at that December meeting, I know that you walked through  
5 this meticulously, and I just appreciate that. And I know  
6 it was extra time and I know it was extra effort. But  
7 it's transparent and it's clear, and that's a very good  
8 thing.

9           My question is -- ironically because of that,  
10 this item has spent so much time looking backwards, that  
11 we're about to enter into this contract and go forward.  
12 And what are the benchmarks, how are you going to make  
13 sure now that we're looking forward, that you're checking  
14 in on a regular basis and that this is moving ahead on a  
15 regular basis and that we're on top of it as we go  
16 forward?

17           ASSISTANT DIRECTOR MYERS: The scope of work for  
18 the contract actually does call for those benchmarks, and  
19 it actually calls for the contractor to come back with  
20 regular reports, both to the contract manager, which I  
21 should introduce -- Beatriz Sandoval, who's sitting up  
22 here in the front row, who's going to be acting as  
23 contract manager for this and the next item that's coming  
24 up. So those will be regular updates, and she'll be  
25 working with the contractor on a regular basis as well.

1           -- but also to report back to the Board  
2 periodically. So we will be bringing the contractor in  
3 front of the Board and making reports on updates where we  
4 stand and future effort's going to be made by the  
5 campaign.

6           ACTING CHAIRPERSON LAIRD: Thank you.

7           Any further questions?

8           Can we call the roll please.

9           EXECUTIVE ASSISTANT GIN: Migden?

10          COMMITTEE MEMBER MIGDEN: Aye.

11          EXECUTIVE ASSISTANT GIN: Board Member Laird?

12          ACTING CHAIRPERSON LAIRD: Aye.

13          That resolution passes unanimously.

14          We'll move to the last item on the agenda, which  
15 is Committee Item L, Board Item 20, Consideration of a  
16 Contractor for Outreach and Education Campaign to Promote  
17 Sustainable Tire Practices.

18          ASSISTANT DIRECTOR MYERS: All right. And Jon  
19 Myers again. Happy to close up or end up the day for you  
20 here.

21          Item 20, Committee Item L.

22          ACTING CHAIRPERSON LAIRD: Very optimistic.

23          (Laughter.)

24          ACTING CHAIRPERSON LAIRD: It's okay. You said  
25 you were secure in the last --

1 ASSISTANT DIRECTOR MYERS: And that is our  
2 recommendation and --

3 (Laughter.)

4 ASSISTANT DIRECTOR MYERS: Wow. He called me on  
5 that.

6 (Laughter.)

7 ASSISTANT DIRECTOR MYERS: Thanks, now that you  
8 made nervous moving forward now.

9 Item 20, Committee Item L, is for the  
10 consideration of a Contractor for an Outreach and  
11 Education Campaign to Promote Sustainable Tire Practices.

12 Essentially this is our tire sustainability  
13 campaign, whose primarily goal is to get California  
14 drivers and consumers to check their tire pressure on a  
15 regular basis, with the bigger goal of eliminating waste  
16 tires from getting into the plan for landfills or illegal  
17 disposal sites.

18 Some brief background on this campaign. We first  
19 launched a Board-approved tire sustainability outreach  
20 campaign in 2006. Ogilvy Public Relations was our  
21 selected contractor for a two-year pilot effort targeting  
22 the Bay AREA and Fresno markets.

23 This effort concentrated on conducting outreach  
24 in three languages: Mandarin, Spanish and English.

25 The campaign conducted some great research and

1 developed materials that will be well served in larger  
2 efforts. Overall we had good success with the campaign.

3 In August 2008 the Board approved a new scope of  
4 work to conduct a statewide effort that utilizes  
5 partnerships with other stakeholders and State agencies.

6 Again, I'd be happy to elaborate on any details  
7 of that scope -- of this scope of work or the previous  
8 campaign.

9 After the approved scope of work, staff prepared  
10 Request for Proposals, but ultimately rebid the contract  
11 based on the direction given to the Green Roads effort to  
12 re-examine the scoring process.

13 As with Green Roads contracts, staff made a  
14 number of clarifications to the RFP, requirements that  
15 were again clarified, the cost proposal sheets were  
16 revised to reflect those changes, and the scoring sheets  
17 for evaluating the proposals were modified to ensure that  
18 the required information was appropriately scored.

19 Again, Contracts Unit reviewed all the proposals  
20 for completeness and to make certain that all the  
21 technical requirements of the RFP were met. Those  
22 proposals deemed not complete or did not comply with the  
23 requirements of the RFP were disqualified.

24 For this contract solicitation eight proposals  
25 were received. Four of the proposals were disqualified



1 for not meeting requirements detailed in the RFP.

2 Two of the proposals failed to meet the Disabled  
3 Veterans Business Enterprise or a small business  
4 participation level requirements or to show good faith  
5 efforts.

6 And two were disqualified for incomplete cost  
7 proposal sheets, leaving out information that was required  
8 and which was necessary for scoring the proposals.

9 The four remaining proposals then went through  
10 the scoring process by the Selection Committee. After  
11 careful review of the proposals and in accordance with the  
12 requirements of the RFP, the Selection Committee  
13 determined Edelman Public Relations rated the highest  
14 proposer. Therefore, staff recommends Edelman Public  
15 Relations as contractor for the outreach and education  
16 campaign to promote sustainable tire practices and to  
17 adopt Resolution 2009-58.

18 ACTING CHAIRPERSON LAIRD: Thank you.

19 COMMITTEE MEMBER MIGDEN: I just have one  
20 question.

21 How are the Edelmans going to get me to check my  
22 pressure?

23 ASSISTANT DIRECTOR MYERS: That's a good  
24 question.

25 ACTING CHAIRPERSON LAIRD: Over to you, Mr.

1 Myers.

2 (Laughter.)

3 COMMITTEE MEMBER MIGDEN: It's going to maybe be  
4 a cheaper way.

5 I so move. I'll withdrawal the question.

6 ACTING CHAIRPERSON LAIRD: Second.

7 ASSISTANT DIRECTOR MYERS: I have an answer.

8 ACTING CHAIRPERSON LAIRD: I don't know if we  
9 saved you or not.

10 (Laughter.)

11 ACTING CHAIRPERSON LAIRD: But it's Resolution  
12 2009-58.

13 And I would just comment, the same thing that I  
14 commented on in the last item is true with this one. I  
15 noticed you said Ms. Sandoval's going to be in this, since  
16 managing both contracts. And it will just be good to see  
17 how those benchmarks are met going forward.

18 ASSISTANT DIRECTOR MYERS: Certainly.

19 ACTING CHAIRPERSON LAIRD: So will you please  
20 call the roll.

21 EXECUTIVE ASSISTANT GIN: Migden?

22 COMMITTEE MEMBER MIGDEN: Aye.

23 EXECUTIVE ASSISTANT GIN: Chair Laird?

24 ACTING CHAIRPERSON LAIRD: Aye.

25 That resolution carries.

1           We complete the agenda.

2           And I think people were just so thrilled with the  
3 direction, that there were no requests to speak. And  
4 everything was unanimous. And Mr. Leary can make  
5 deductions about that.

6           Thank you for bearing with us. We'll stand --

7           COMMITTEE MEMBER MIGDEN: Nice job, Mr. Chair.

8           ACTING CHAIRPERSON LAIRD: You're welcome.

9           COMMITTEE MEMBER MIGDEN: We'll join in  
10 appreciation. Thank you.

11          ACTING CHAIRPERSON LAIRD: We'll stand adjourned.

12          (Thereupon the California Integrated Waste  
13 Management Board, Market Development and  
14 Sustainability Committee meeting adjourned  
15 at 2:57 p.m.)

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1 CERTIFICATE OF REPORTER

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, and Registered  
4 Professional Reporter, do hereby certify:

5 That I am a disinterested person herein; that the  
6 foregoing California Integrated Waste Management Board,  
7 Market Development and Sustainability Committee meeting  
8 was reported in shorthand by me, James F. Peters, a  
9 Certified Shorthand Reporter of the State of California,  
10 and thereafter transcribed into typewriting.

11 I further certify that I am not of counsel or  
12 attorney for any of the parties to said meeting nor in any  
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand  
15 this 1st day of May, 2009.

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